1	UNITED STATES DISTRICT COURT	
2	NORTHERN DISTRICT OF CALIFORNIA	
3	SAN JOSE DIVISION	
4		
5	MAXIMILIAN KLEIN, ET AL., ON ) C-20-08570 LHK	
6	BEHALF OF THEMSELVES AND ALL ) OTHERS SIMILARLY SITUATED, ) SAN JOSE, CALIFORNIA	
7	PLAINTIFF, ) JULY 15, 2021	
8	VS. ) PAGES 1-89	
9	FACEBOOK, INC.,	
10	DEFENDANT. )	
11		
12		
13	TRANSCRIPT OF ZOOM PROCEEDINGS BEFORE THE HONORABLE LUCY H. KOH	
14	UNITED STATES DISTRICT JUDGE	
15		
16	APPEARANCES:	
17	FOR THE CONSUMER QUINN EMANUEL URQUHART & SULLIVAN PLAINTIFFS: BY: STEPHEN A. SWEDLOW	
18	191 N. WACKER DRIVE, SUITE 2700 CHICAGO, ILLINOIS 60606	
19	BY: KEVIN TERUYA	
20	865 SOUTH FIGUEROA STREET, 10TH FLOOR LOS ANGELES, CALIFORNIA 90017	
21	EOS ANGELES, CALIFORNIA 50017	
22		
23	APPEARANCES CONTINUED ON THE NEXT PAGE	
24	OFFICIAL COURT REPORTER: LEE-ANNE SHORTRIDGE, CSR, CRR CERTIFICATE NUMBER 9595	
25	CERTIFICATE NOMBER 3333	

1	PROCEEDINGS RE	ECORDED BY MECHANICAL STENOGRAPHY	
2	TRANSCRIPT PRODUCED WITH COMPUTER		
3	FOR THE CONSUMER PLAINTIFFS:	HAGENS BERMAN SOBOL SHAPIRO BY: SHANA E. SCARLETT	
4		715 HEARST AVENUE, SUITE 202 BERKELEY, CALIFORNIA 94710	
5		LOCKRIDGE GRINDAL NAUEN	
6		BY: BRIAN D. CLARK 100 WASHINGTON AVENUE S., SUITE 2200	
7		MINNEAPOLIS, MINNESOTA 55401	
8			
9	FOR THE ADVERTISER		
10	PLAINTIFFS:	BY: YAVAR BATHAEE 445 PARK AVENUE, 9TH FLOOR	
11		NEW YORK, NEW YORK 10022	
12		BY: BRIAN J. DUNNE 633 WEST FIFTH STREET, 26TH FLOOR	
13		LOS ANGELES, CALIFORNIA 90071	
14		SCOTT & SCOTT	
15		BY: KRISTEN M. ANDERSON 230 PARK AVENUE, 17TH FLOOR	
16		NEW YORK, NEW YORK 10169	
17	FOR THE DEFENDANT:	WILMER CUTLER PICKERING HALE AND DORR	
18	101, 11111 11111111111111111	BY: SONAL N. MEHTA 950 PAGE MILL ROAD	
		PALO ALTO, CALIFORNIA 94303	
19		BY: DAVID Z. GRINGER	
20		ARI HOLTZBLATT 1875 PENNSYLVANIA AVENUE NW	
21		WASHINGTON, D.C. 20006	
22		KELLOGG, HANSEN, TODD, FIGEL & FREDERICK	
23		BY: AARON M. PANNER 1615 M STREET N.W., SUITE 400	
24		WASHINGTON, D.C. 20036	
25	ALSO PRESENT:	ERIC MEIRING	

1	SAN JOSE, CALIFORNIA JULY 15, 2021
2	PROCEEDINGS
3	(ZOOM PROCEEDINGS CONVENED AT 1:44 P.M.)
4	THE CLERK: GOOD AFTERNOON, YOUR HONOR.
5	THE COURT: GOOD AFTERNOON. I APOLOGIZE FOR BEING
6	LATE.
7	THE CLERK: CALLING CASE 20-8570, KLEIN, ET AL,
8	VERSUS FACEBOOK, INCORPORATED.
9	COUNSEL, PLEASE STATE YOUR APPEARANCES FOR THE RECORD,
10	STARTING WITH COUNSEL FOR THE CONSUMER PLAINTIFFS. THANK YOU.
11	MR. SWEDLOW: STEPHEN SWEDLOW FROM QUINN, EMANUEL FOR
12	THE CONSUMER PLAINTIFFS.
13	MS. SCARLETT: SHANA SCARLETT FROM HAGENS BERMAN FOR
14	THE CONSUMER PLAINTIFFS.
15	MR. CLARK: BRIAN CLARK FROM LOCKRIDGE GRINDAL NAUEN
16	FOR THE CONSUMER PLAINTIFFS.
17	MR. TERUYA: KEVIN TERUYA FROM QUINN, EMANUEL FOR THE
18	CONSUMER PLAINTIFFS.
19	THE CLERK: AND FOR THE ADVERTISER PLAINTIFFS?
20	MS. ANDERSON: KRISTEN ANDERSON, SCOTT & SCOTT, FOR
21	THE ADVERTISER PLAINTIFFS.
22	MR. DUNNE: BRIAN DUNNE, BATHAEE DUNNE, FOR THE
23	ADVERTISER PLAINTIFFS.
24	MR. BATHAEE: AND YAVAR BATHAEE FROM BATHAEE DUNNE
25	FOR THE ADVERTISER PLAINTIFFS.

1	THE CLERK: AND FOR DEFENDANTS.
2	MS. MEHTA: GOOD AFTERNOON, YOUR HONOR.
3	SONAL MEHTA FROM WILMER HALE ON BEHALF OF FACEBOOK. WITH
4	ME ARE AARON PANNER FROM THE KELLOGG HANSEN FIRM, DAVID GRINGER
5	FROM WILMER, HALE, AND ARI HOLTZBLATT FROM WILMER, HALE, AND WE
6	ALSO HAVE ERIC MEIRING, IN-HOUSE COUNSEL FROM FACEBOOK, WHO'S
7	ON THE LINE LISTENING IN.
8	THE COURT: ALL RIGHT. GOOD AFTERNOON AND WELCOME TO
9	EVERYONE. THANK YOU FOR PARTICIPATING.
10	I HAVE A LOT OF QUESTIONS FOR THE PARTIES, SO I APPRECIATE
11	YOUR PATIENCE IN ADVANCE.
12	LET ME FIRST START WITH THE PLAINTIFFS. I HAVE, AS YOU
13	MIGHT EXPECT, MORE QUESTIONS FOR YOU THAN FOR FACEBOOK TODAY.
14	LET'S JUST START WITH, YOU KNOW, STATUTE OF LIMITATIONS
15	TIMELINESS GROUNDS. WHY SHOULD THE COURT COME TO A DIFFERENT
16	CONCLUSION THAN JUDGE FREEMAN IN REVEAL CHAT OR JUDGE BOASBERG
17	IN THE <u>NEW YORK</u> AND <u>FTC</u> CASE, OR THE <u>NEW YORK</u> CASE?
18	GO AHEAD, PLEASE.
19	MR. SWEDLOW: THIS IS STEPHEN SWEDLOW.
20	CAN I TAKE THIS ON BEHALF OF THE CONSUMER PLAINTIFFS? IS
21	THAT OKAY?
22	THE COURT: THAT'S FINE. GO AHEAD, PLEASE.
23	MR. SWEDLOW: WELL, STARTING WITH I'LL SAY THE
24	GOVERNMENT CASES, THE $\overline{ ext{FTC}}$ CASE, THE FUNDAMENTAL CLAIM OF
25	ANTICOMPETITIVE CONDUCT IS DIFFERENT.

THE CLAIM HERE IS THAT FACEBOOK MISREPRESENTED AND

DECEIVED THE USERS OR CONSUMERS ABOUT THE PRIVACY PROTECTION,

THE EXTENT AND USE OF THE DATA, THE ACCESS TO THE DATA BY THIRD

PARTIES, AND I THINK I'LL GET INTO WHAT THAT WRONGDOING OR

ALLEGED WRONGDOING WAS IN A DIFFERENT -- IN ANSWER TO A

DIFFERENT QUESTION.

BUT THIS ISN'T A MYSTERY, AND IT WAS MADE VERY CLEAR BY

THE FTC -- BY THE JUDGE IN THE FTC CASE, TWICE ON PAGE 6 AND 7

OF THE OPINION. THE COURT SAID, QUOTE, "TO BE CLEAR, ALTHOUGH

FACEBOOK'S DATA COLLECTION AND USE PRACTICES HAVE BEEN SUBJECT

TO INCREASING SCRUTINY, THEY ARE NOT THE SUBJECT OF THIS

ACTION."

SO THE FUNDAMENTAL ALLEGED ANTICOMPETITIVE BEHAVIOR IN THE <a href="ftc">FTC</a> AND THE STATE'S CASE WAS DIFFERENT THAN THE FUNDAMENTAL ANTICOMPETITIVE BEHAVIOR HERE, AND WHY -- YOUR FOLLOW-UP QUESTION MIGHT BE, WHY DOES THAT MATTER? YOU'RE JUST MAKING A POINT.

BUT THE POINT IS THAT BECAUSE THAT'S THE ANTICOMPETITIVE CONDUCT HERE, THE DECEPTION, WHAT THE CONSUMERS HAVE THEN PLED, I THINK THE EASIEST PLACE TO FIND THAT WOULD BE IN I THINK IT'S PARAGRAPH 238, IS SPECIFIC AND ACTIVE FRAUDULENT CONCEALMENT OF THAT DECEPTIVE CONDUCT.

WHAT THE FTC AND THE STATES WERE CHALLENGING WERE

ACQUISITIONS THAT TOOK PLACE, LET'S SAY, EIGHT AND TEN YEARS

AGO, AND THOSE ACQUISITIONS, BECAUSE THEY WERE SEEKING

EQUITABLE RELIEF, WERE SUBJECT TO THE EQUITABLE DOCTRINE OF LACHES, AND HERE WE'RE SUBJECT TO STATUTE OF LIMITATIONS.

THE REASON WHY THE STATUTE OF LIMITATIONS WOULDN'T BAR A CLAIM IS NOT ONLY BECAUSE THERE'S ACTIVE -- OR THERE'S ACTS, ANTICOMPETITIVE ACTS DURING THE STATUTE OF LIMITATIONS PERIOD, BUT IT'S ALSO BECAUSE OF THE ACTIVE FRAUDULENT CONCEALMENT.

AND WHAT PLAINTIFFS, THE CONSUMER CLASS, DID WAS LIST, IN PARAGRAPH 238, IF YOU COUNT THEM, 15 AFFIRMATIVE ACTS OF CONCEALMENT. I WOULD SAY THEY ARE MORE SIGNIFICANT THAN WHAT THIS COURT WAS ASSESSING IN BROWN V. GOOGLE.

BUT EVEN THE SIGNIFICANCE OF THE ACT OF CONCEALMENT ISN'T REALLY THE SUBJECT OF REAL DEBATE BECAUSE, JUST TEMPORALLY, WHAT HAPPENED WAS FACEBOOK ENTERED INTO A CONSENT DECREE IN 2011, WHICH WAS THEN EXECUTED IN 2012, WITH THE FTC WHERE FACEBOOK DENIED ALL WRONGDOING, BUT AGREED THAT IT WOULD STOP DOING CERTAIN THINGS THAT VIOLATED USERS' CONSUMER DATA PRIVACY RIGHTS.

AND THEN THE D.O.J. SUED IN 2019 BECAUSE, UNKNOWN TO THE GOVERNMENT UNTIL THE CAMBRIDGE ANALYTICA SCANDAL WAS REVEALED, SO BY 2019, THE D.O.J. WAS UNAWARE THAT FACEBOOK HAD BEEN DOING THE EXACT DECEPTION THAT IT HAD AGREED TO NOT DO IN THE 2011 CONSENT DECREE.

SO ONE REASON THAT THE FRAUDULENT CONCEALMENT -- THE FACTS
ALLEGED IN THE COMPLAINT SHOULD BE TAKEN AS TRUE, BUT THAT
THEY'RE ACTUALLY TRUE IS THAT THE GOVERNMENT WAS UNAWARE THAT

1	FACEBOOK WAS VIOLATING ITS OWN PROMISE TO THE GOVERNMENT TO
2	STOP ENGAGING IN DECEPTION RELATED TO USER PRIVACY AND DATA FOR
3	THOSE EIGHT YEARS FROM 2011 TO 2019, AND THE STATUTE OF
4	LIMITATIONS PERIOD STARTS IN 2015.
5	I KNOW YOU HAVE A LOT OF QUESTIONS. I'VE GOT A BUNCH OF
6	OTHER ANSWERS. I DON'T KNOW HOW MUCH YOU WANT ME TO GET INTO
7	THE OTHER ARGUMENTS.
8	THE COURT: LET ME ASK YOU JUST A FOLLOW-UP QUESTION.
9	SO YOU'RE SAYING THE DECEPTION ABOUT DATA PRACTICES WAS NOT AT
10	ALL ALLEGED AS ANTICOMPETITIVE CONDUCT IN THE OTHER CASES.
11	NOW, WHAT ABOUT THE SURVEILLANCE USING ONAVO? BECAUSE I
12	BELIEVE JUDGE FREEMAN'S ORDER AT LEAST MENTIONS ONAVO. WAS
13	THAT SORT OF ALLEGATION REGARDING ONAVO NOT BEFORE
14	JUDGE FREEMAN?
15	MR. SWEDLOW: WELL, THE I MEAN, I SHOULD SAY IT
16	THIS WAY: THE CLAIM WAS NOT BASED UPON THAT AS AN
17	ANTICOMPETITIVE CONDUCT.
18	BUT ONAVO IS A PRETTY EASY ONE TO DEAL WITH FOR STATUTE OF
19	LIMITATIONS, BECAUSE WHAT ONAVO WAS BEING USED FOR WASN'T KNOWN
20	UNTIL WITHIN THE STATUTE OF LIMITATIONS PERIOD. SO WHILE IT
21	MAY HAVE BEEN, AND OUR ALLEGATION IS, THAT IT WAS USED FOR

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SO WE CAN TAKE INSTAGRAM, FOR EXAMPLE. IF FACEBOOK IS

ABLE TO MONITOR IN A DECEPTIVE WAY WHAT USERS DO WHEN THEY'RE

NOT ON FACEBOOK AND HOW LONG THEY'VE BEEN USING SOME OTHER APP

THAT'S IN SOCIAL MEDIA BUT HASN'T RISEN TO A SOCIAL NETWORK

PLATFORM, THEN FACEBOOK COULD USE THAT DATA TO EITHER DECIDE TO

ACQUIRE OR NOT ACQUIRE A POTENTIAL COMPETITOR.

AND THAT WASN'T KNOWN WHAT ONAVO AND ITS SUCCESSORS WERE BEING USED FOR UNTIL WITHIN THE LIMITATIONS PERIOD.

SO IT ISN'T THAT NONE OF THE FACTS THAT WE ALLEGE OVERLAP.

IT'S JUST THAT THE ANTICOMPETITIVE CONDUCT DOES NOT.

THE COURT: WELL, WHAT I'M TRYING TO DO IS JUST TO

NARROW, WHAT ARE THE BUCKETS OF ANTICOMPETITIVE CONDUCT YOU'RE

ALLEGING? SO THAT WAS THE POINT OF MY QUESTION.

MR. SWEDLOW: OKAY.

THE COURT: IT LOOKS LIKE, FROM THE CONSUMER

COMPLAINT, YOU HAVE THREE BUCKETS OF ANTICOMPETITIVE CONDUCT:

ONE IS THE DECEPTION ABOUT DATA PRACTICES; ANOTHER SEEMS TO BE

THE SURVEILLANCE USING ONAVO; AND THEN THE THIRD ONE SEEMS TO

BE USING THE DATA TO IDENTIFY AND ACQUIRE COMPETITIVE THREATS.

WOULD YOU THINK THOSE ARE THE BUCKETS OF ANTICOMPETITIVE CONDUCT THAT YOUR CLIENTS ARE ALLEGING?

MR. SWEDLOW: I WOULD -- I WOULD ONLY DISAGREE WITH
YOU TO THIS EXTENT: I THINK IT'S ONE BIG BUCKET, THE DECEPTION
RELATING TO DATA PRACTICES AND USE OF DATA, UNAUTHORIZED OR

MISAPPROPRIATED USE OF DATA, AND THERE ARE CERTAIN METHODS OF
THAT THAT WERE IMPLEMENTED. SO THE ACQUISITIONS WERE A METHOD
WHERE UNAUTHORIZED DATA WAS USED, BUT I WOULDN'T SAY IT'S A
SEPARATE BUCKET.
THE PRIMARY BUCKET IS THAT USERS WERE DECEIVED ABOUT WHAT
DATA WAS GOING TO BE HARVESTED AND HOW THAT DATA WOULD BE USED,
WHETHER IT BE SOLD TO THIRD PARTIES, CAMBRIDGE ANALYTICA, USED
BY THIRD PARTIES IN A NON-AUTHORIZED WAY, OR USED BY FACEBOOK
TO DECIDE WHETHER OR NOT TO ACQUIRE A DIFFERENT SOCIAL MEDIA
COMPANY.
THE COURT: ALL RIGHT.
MR. SWEDLOW: GO AHEAD. SORRY.
THE COURT: SO YOU'RE SAYING YOU'LL HAVE THE FACTS IN
YOUR COMPLAINT BECAUSE THEY'RE THE METHODS, AND SO TO THAT
EXTENT, THE METHODS MIGHT ALSO BE IN THE COMPLAINTS BEFORE THE
OTHER JUDGES. BUT YOUR OVERALL ALLEGATION OR THEORY IS
DIFFERENT. IS THAT RIGHT?
MR. SWEDLOW: YES. THE PRIMARY FUNDAMENTAL
ANTICOMPETITIVE BEHAVIOR IS THE DECEPTION. THAT DECEPTION WAS
USED TO DECIDE WHETHER OR NOT TO ACQUIRE A POTENTIAL
COMPETITOR.
THE GOVERNMENT'S COMPLAINTS WERE BASED UPON THE
THE GOVERNMENT'S COMPLAINTS WERE BASED UPON THE ACQUISITION ACTIVITY, NOT THE DECEPTION.

1 VERY CLEAR THAT THE, THE DATA USE AND COLLECTION AND PRACTICES ARE NOT THE SUBJECT OF THAT ACTION. 2 3 SO WHAT I WOULD SAY IS THAT THEY MAY BECOME THE SUBJECT OF 4 THAT ACTION BECAUSE THE FTC WAS GIVEN LEAVE TO AMEND I THINK UP 5 UNTIL JULY 29TH. 6 THE COURT: UM-HUM. 7 MR. SWEDLOW: AND THE GOVERNMENT MAY CHOOSE TO AMEND 8 THEIR COMPLAINT AND ADD ALLEGATIONS THAT THE DATA USE AND 9 PRACTICES WERE THE DECEPTIVE ACT THAT CONSTITUTE THE 10 ANTICOMPETITIVE BEHAVIOR. 11 THE COURT: OKAY. LET ME GO TO THE ADVERTISER 12 COMPLAINT, BECAUSE IT DOES SEEM LIKE YOUR COMPLAINT IS MORE 13 SIMILAR TO THE CASES BEFORE THE OTHER JUDGES. CERTAINLY USING 14 THE PLATFORM TO DESTROY COMPETITION, WHICH IS ONE OF YOUR 15 ALLEGATIONS, SEEMS, YOU KNOW, VERY MUCH LIKE WHAT WAS BEFORE 16 OTHER COURTS. 17 YOU -- I MEAN, I DON'T -- IT DOESN'T -- I DON'T BELIEVE 18 THAT THE JEDI BLUE, THE AGREEMENT WITH GOOGLE, WAS BEFORE THE 19 OTHER COURTS. IS THAT CORRECT? 20 I'M JUST TRYING TO GET A SENSE OF WHERE ARE YOU THE SAME 21 AND WHERE ARE YOU DIFFERENT AS THE PLAINTIFFS IN REVEAL CHAT 22 AND THEN EITHER STATE OF NEW YORK, THE STATE ATTORNEY GENERALS, 23 OR FTC. 24 MR. BATHAEE: YOUR HONOR, THAT'S CORRECT. THE 25 JEDI BLUE ALLEGATIONS ARE NOT IN THE REVEAL COMPLAINT. NEITHER

1 IS THE 2000 TO -- 2016 TO 2018 CONTINUATION OF THE PLATFORM MANIPULATION WHICH WE ALLEGE IN THE COMPLAINT. 2 3 OTHERWISE THE UNDERLYING ACTS ARE LARGELY THE SAME, BUT 4 FROM A DIFFERENT PERSPECTIVE, FROM THE PERSPECTIVE OF THE 5 ADVERTISERS. 6 AND FOR STATUTE OF LIMITATIONS PURPOSES, YOUR HONOR, THAT'S ACTUALLY OUITE CRITICAL TO JUDGE FREEMAN'S OPINION. 8 BUT OVERALL, YOUR HONOR, I CAN SUMMARIZE THIS POINT, WHICH 9 IS THAT JUDGE FREEMAN'S DECISION FROM THAT SECOND REVEAL 10 OPINION WAS PREMISED ON THIS: THAT THE DEVELOPERS -- AND THAT 11 CASE INVOLVED DEVELOPERS, IT'S A COMPETITOR SUIT -- WHO WERE 12 DRIVEN OFF THE PLATFORM KNEW THEY WERE INJURED AND, THEREFORE, 13 AS A MATTER OF LAW, IT'S CONSTRUCTIVE KNOWLEDGE OF THEIR CAUSE 14 OF ACTION. 15 NOW, THERE ARE SEVERAL ISSUES WITH THAT, BUT WE DON'T HAVE 16 TO TAKE THEM UP IMMEDIATELY. I CAN EXPLAIN WHY JUDGE FREEMAN 17 HERSELF DIFFERENTIATED THIS CASE, AND THIS IS AT REVEAL CHAT 18 HOLDCO 202021 WESTLAW 1615349 AT STAR 7. 19 THE COURT AGREED WITH FACEBOOK'S ARGUMENT DISTINGUISHING 20 ANIMATION WORKERS II AND GLUMETZA AND SAYS, "AS FACEBOOK NOTES, 21 THESE CASES INVOLVE ALLEGATIONS OF ILLEGAL PRICE-FIXING, A 22 DIFFERENT ANTITRUST VIOLATION THAN WHAT PLAINTIFFS HAVE ALLEGED 23 HERE. BOTH CASES ALLEGE A CONSPIRACY, WHICH IS ALSO ABSENT IN 24 THIS CASE. THESE DIFFERENT FACTUAL SCENARIOS ARE MEANINGFUL IN

TERMS OF EVALUATING WHETHER PLAINTIFFS HAVE SUFFICIENTLY PLED

25

FRAUDULENT CONCEALMENT."

AND THEN SHE GOES ON, AND THIS PART IS ACTUALLY QUOTED

FROM FACEBOOK'S BRIEF. "THE COURT AGREES WITH FACEBOOK THAT

'IN A PRICE-FIXING CASE, CONCEALING THE REASONS A PRICE IS SET

AT A GIVEN LEVEL OBSCURES NOT ONLY THE DEFENDANT'S INTENT BUT

ALSO THE FACT THAT A POTENTIAL PLAINTIFF HAS BEEN INJURED AT

ALL, THAT PRICES ARE THE RESULT OF COLLUSION RATHER THAN MARKET

FORCE.'"

NOW, OF COURSE, THIS ISN'T ENTIRELY AN AGREEMENT-BASED SCHEME. WE THINK JEDI BLUE IS, OF COURSE.

BUT THE SAME CONCEPT APPLIES. WHEN YOU PAY AN INFLATED ADVERTISING PRICE, YOU DON'T KNOW WHY YOU PAID THAT INFLATED PRICE. YOU DON'T KNOW THAT IT'S A RESULT OF ANTICOMPETITIVE CONDUCT. WHEREAS IF YOU ARE A COMPETITOR THAT HAS BEEN THROWN OFF FACEBOOK'S PLATFORM, ARGUABLY YOU IMMEDIATELY KNOW YOU'RE INJURED.

NOW, THAT OPINION, YOUR HONOR, IS CURRENTLY BEFORE THE NINTH CIRCUIT. MY FIRM IS COUNSEL OF RECORD.

AND WE TAKE ISSUE WITH THE NOTION THAT INJURY AND CAUSE OF ACTION ARE THE SAME IN REFUSAL TO DEAL CASES, BECAUSE AS CONMAR HAS HELD AND OTHER CASES, INCLUDING THE EXCELLENT E.W. FRENCH, FRAUDULENT CONCEALMENT IS FOCUSSED ON THE CAUSE OF ACTION, NOT THE INJURY.

AND AS YOUR HONOR KNOWS, REFUSAL TO DEAL, 99.99 PERCENT OF THEM ARE NOT ACTIONABLE. YOU HAVE TO PLEAD YOUR WAY THROUGH A

1	VERY NARROW NEEDLE, INCLUDING LACK OF BUSINESS JUSTIFICATION,
2	PROFIT SACRIFICE, TERMINATION INVOLUNTARILY INVOLUNTARY
3	TERMINATION AND PROFITABLE RELATIONSHIP.
4	SO THE NOTION THAT MERE INJURY WAS TANTAMOUNT TO
5	CONSTRUCTIVE KNOWLEDGE OF A CAUSE OF ACTION, YOU KNOW, WE DON'T
6	THINK IS CORRECT.
7	BUT EVEN IF YOU ACCEPT THAT, THAT'S NOT THE CASE HERE.
8	IT'S ACTUALLY QUITE IMPOSSIBLE FOR AN AD PURCHASER, WHEN HE
9	PAYS AN INFLATED PRICE, TO KNOW, OH, WELL, THAT'S BECAUSE THE
10	DATA TARGETING BARRIER TO ENTRY WAS REENFORCED AND THERE WAS NO
11	COMPETITIVE PRICE CHECK BECAUSE OF ANTICOMPETITIVE CONDUCT.
12	AND THAT'S WHY FRAUDULENT CONCEALMENT I THINK, YOUR HONOR,
13	IS MUCH STRONGER HERE THAN IT WAS EVEN UNDER JUDGE FREEMAN'S
14	OWN OPINION.
15	AND, YOUR HONOR, I DO WANT TO NOTE ON THIS POINT
16	THE COURT: WELL, I GUESS I'M I GUESS I'M STILL
17	NOT CLEAR. I MEAN, JUDGE FREEMAN SAID IT DOESN'T MATTER
18	WHETHER YOU KNOW WHAT FACEBOOK'S MOTIVATION WAS FOR ITS, YOU
19	KNOW, PLATFORM POLICY CHANGE. YOU JUST KNOW THAT THE PLATFORM
20	POLICY DID CHANGE BACK IN 2015. SO IF THAT WAS TRUE OF APP
21	DEVELOPERS, I'M NOT SURE WHY THAT WOULDN'T BE TRUE FOR
22	ADVERTISERS.
23	MR. BATHAEE: WELL, YOUR HONOR, SHE SAYS SO HERSELF,
24	BECAUSE WHEN YOU PAY AN INFLATED PRICE, YOU DON'T NECESSARILY
25	KNOW WHY, RIGHT?

BUT WHEN YOU'RE THROWN OFF A PLATFORM AND YOU'RE INJURED

AND YOU NOW KNOW YOUR BUSINESS CAN'T CONTINUE BECAUSE YOU'VE

LOST ACCESS TO KEY FEATURES IN YOUR SOFTWARE, YOU KNOW

IMMEDIATELY YOU'RE INJURED.

NOW, EVEN SO, YOUR HONOR, WE DON'T THINK THAT'S CONSISTENT WITH CONMAR, HEXCEL, OR E.W. FRENCH, BECAUSE BEING INJURED FROM REFUSAL TO DEAL DOES NOT MEAN YOU HAVE A CAUSE OF ACTION. YOU CAN'T GO AND PLEAD A REFUSAL TO DEAL CLAIM THE NEXT DAY JUST BECAUSE YOU WERE THROWN OFF FACEBOOK'S PLATFORM. FOR ALL YOU KNOW, IT'S LEGAL.

AND SO WHEN FACEBOOK THEN PUSHES PRETEXT, WHICH WE ALLEGE WITH PARTICULARITY IN OUR COMPLAINT, THE WHO, WHAT, WHERE, AND WHEN, WE ALLEGE THEY PITCHED PRETEXT, THAT IT WAS DONE FOR USER PRIVACY REASONS, AND THAT PRETEXT TURNS OUT TO BE FALSE AND IT'S REVEALED TO BE FALSE IN NOVEMBER 2019 FOR THE FIRST TIME, THAT'S THE FIRST TIME YOU CAN FIGURE OUT, WELL, IF I PAID AN INFLATED PRICE, WELL, IT MUST HAVE BEEN FOR THAT REASON. YOU CAN ACTUALLY TELL THAT YOU MIGHT HAVE A CLAIM.

BUT YOU COULDN'T WALK IN AND PLEAD A CLAIM BASED ON THAT REFUSAL TO DEAL JUST BECAUSE YOU'RE INJURED BY AN INFLATED PRICE. THERE'S A DISCONNECT THERE. IT DOESN'T NATURALLY FOLLOW THAT YOUR INFLATED PRICE IS FROM THE PLATFORM CONDUCT.

BUT EVEN SO, YOUR HONOR, I COULD NOT FIND A SINGLE CASE,
OTHER THAN JUDGE FREEMAN'S DECISION, FINDING AT A MOTION TO
DISMISS AS A MATTER OF LAW THAT SOMEONE HAD CONSTRUCTIVE

KNOWLEDGE OF A CLAIM FOR FRAUDULENT CONCEALMENT PURPOSES.

HEXCEL WAS THE ONLY ONE WHERE WE FOUND FACTS SUFFICIENT TO BAR A CLAIM, AND THAT WAS ON SUMMARY JUDGMENT AFTER A MOTION TO DISMISS HAD BEEN DENIED AND THE PERSON PARTICIPATED IN THE ANTICOMPETITIVE SCHEME.

CONMAR AND E.W. FRENCH, POST-TRIAL, SUMMARY JUDGMENT.

ALMOST EVERY DISTRICT COURT, INCLUDING SEVERAL OPINIONS FROM

YOUR HONOR, WOULD NOT DECIDE CONSTRUCTIVE KNOWLEDGE OF A CLAIM

AS A MATTER OF LAW, AND WE THINK IT PROBABLY WAS A MISTAKE IN

REVEAL, BUT IT'S DEFINITELY A MISTAKE HERE WHEN ALL YOU'VE DONE

IS PAID AN INFLATED PRICE.

SO IN ORDER TO FOLLOW JUDGE FREEMAN, YOUR HONOR WOULD HAVE
TO FIND CONSTRUCTIVE KNOWLEDGE OF A CLAIM AT THE MOTION TO
DISMISS PHASE, WHICH I THINK THE NINTH CIRCUIT HAS ADMONISHED
AGAINST IN CONMAR AND YOUR HONOR AGAIN IN HEXCEL ITSELF.

BUT <u>HEXCEL</u> IS A VERY SPECIAL CASE AS I MENTIONED.

YOUR HONOR, DISTRICT COURTS -- THERE'S, OF COURSE, CAVE

CONSULTING IN THE NORTHERN DISTRICT OF CALIFORNIA. THERE'S THE

GARCIA CASE, IN RE: IMMIGRATION WORKERS AND SEVERAL OTHERS, IN

RE: PETROLEUM, WHERE THE THEME IS, LOOK, IF THERE'S ANY SHRED

OF FACTS THAT COULD GO THE OTHER WAY, YOU CAN'T FIND AS A

MATTER OF LAW THAT SOMEONE HAS CONSTRUCTIVE KNOWLEDGE OF THEIR

CLAIM. THAT'S A FACT QUESTION FOR A JURY.

AND EVEN -- EVEN I THINK JUDGE TASHIMA IN THE PETROLEUM PRODUCTS CASE SAID, WELL, EVEN WHEN THE FACTS WERE UNDISPUTED,

1 THE INFERENCES WERE FOR THE JURY. SO IT WOULD BE QUITE RADICAL TO SAY, JUST BECAUSE YOU PAID 2 3 A VERY HIGH PRICE, AND YOU DON'T KNOW WHY, YOU DON'T EVEN KNOW 4 MAYBE THAT YOU PAID A HIGH PRICE OR AN INFLATED PRICE, WELL, 5 YOU'RE AUTOMATICALLY ON NOTICE, ON NOTICE THAT YOU HAVE A CLAIM 6 BASED ON, AMONG OTHER THINGS BECAUSE WE HAVE OTHER THINGS, A 7 REFUSAL TO DEAL. AND SO JUDGE FREEMAN LEFT ROOM FOR THAT. THERE'S DAYLIGHT 8 9 IN HER OPINION, EVEN IF YOU ACCEPT THE NOTION THAT THOSE 10 PLAINTIFFS HAD CONSTRUCTIVE KNOWLEDGE OF THE SCHEME. 11 THE COURT: I'D LIKE YOU TO WRAP UP SO I CAN GO -- I 12 HAVE A LOT OF QUESTIONS, SO I'M GOING TO NEED EVERYONE TO 13 PLEASE KEEP THEIR ANSWERS RELATIVELY SHORT. I'LL GIVE YOU A 14 SECOND TO WRAP UP. 15 MR. BATHAEE: THAT'S IT, YOUR HONOR. I WON'T BELABOR 16 IT. 17 THE COURT: OKAY. THANK YOU. 18 ALL RIGHT. I'D LIKE TO ASK SOME MORE SPECIFIC QUESTIONS 19 ON THE TIME BAR ISSUE. 20 SO LET'S HANDLE CONTINUING VIOLATION FIRST. 21 WHAT ARE EACH PARTY'S BEST CASES ON THE NEW AND 22 INDEPENDENT ACTS ISSUE, WHETHER THEY'VE CAUSED NEW AND 23 ACCUMULATING INJURY TO THE PLAINTIFFS SINCE DECEMBER 2016? 24 HERE I WOULD JUST LIKE A LIST OF CASES. I CAN CERTAINLY GO 25 BACK AND LOOK AT THEM, SO I DON'T NEED ANY SUMMARY OF WHAT THEY

1	SAY.
2	BUT LET'S START WITH THE CONSUMER PLAINTIFFS. WHAT ARE
3	YOUR BEST CASES ON CONTINUING VIOLATION?
4	MR. SWEDLOW: AND THIS IS NOT PANDERING, BUT OUR BEST
5	CASE IS YOUR CASE, FREE FREEHAND FROM 2012; I WOULD SAY THAT
6	THE NINTH CIRCUIT CASE, SAMSUNG ELECTRONICS V. PANASONIC,
7	747 F.3D 1199, THE RELEVANT DISCUSSION IS AT 1203 AND -04; AND
8	A SEVENTH CIRCUIT CASE, <u>XECHEM VERSUS BRISTOL-MYERS SQUIBB</u> ,
9	WHICH IS 372 F.3D 899, AND THE RELEVANT DISCUSSION IS AT 902.
10	THE COURT: ALL RIGHT. THANK YOU.
11	LET ME ASK THE ADVERTISER PLAINTIFFS, AND THEN WE'LL GO TO
12	FACEBOOK.
13	GO AHEAD, PLEASE.
14	MR. BATHAEE: WE JOIN IN THOSE CASES. I'D LIKE TO
15	ADD IN RE: GLUMETZA ANTITRUST LITIGATION AT 2020 WESTLAW
16	1066934 AT STAR 6.
17	THE COURT: AND I'M SORRY, I COULDN'T HEAR YOU. IN
18	RE: WHAT WAS IT?
19	MR. BATHAEE: I'M SORRY, YOUR HONOR. GLUMETZA
20	ANTITRUST LITIGATION, GLUMETZA, G-L-U-M-E-T-Z-A.
21	THE COURT: OKAY, THANK YOU.
22	ALL RIGHT. LET ME GO TO FACEBOOK. WHAT ARE YOUR BEST
23	CASES ON CONTINUING VIOLATION?
24	MS. MEHTA: THANK YOU, YOUR HONOR.
25	I DON'T THINK IT'LL SURPRISE YOU TO HEAR THE <u>NEW YORK</u>

1	STATE A.G. CASE BY JUDGE BOASBERG; JUDGE FREEMAN'S DECISION IN
2	THE REVEAL CHAT CASE; THE GARRISON CASE THAT YOUR HONOR IS VERY
3	FAMILIAR WITH; PACE FROM THE NINTH CIRCUIT; AND THE BAY AREA
4	SURGICAL CASE THAT'S ALSO CITED IN OUR BRIEFING.
5	THE COURT: ALL RIGHT. GARRISON BEING MY CASE WITH
6	ORACLE; CORRECT?
7	MS. MEHTA: THAT'S CORRECT, YOUR HONOR.
8	THE COURT: OKAY. ALL RIGHT. THANK YOU ALL FOR
9	THAT.
10	LET ME GO TO PLAINTIFFS WITH TWO QUESTIONS AND THEN I'LL
11	GO TO THE DEFENDANTS WITH A QUESTION JUST ON CONTINUING
12	VIOLATION, AND THEN WE'LL GO TO FRAUDULENT CONCEALMENT.
13	SO ON THE NEW AND INDEPENDENT ACTS FOR THE CONTINUING
14	VIOLATION DOCTRINE, IT SEEMS LIKE YOUR ALLEGATIONS ARE
15	BASICALLY CONTINUATIONS OF CONDUCT THAT OCCURRED BEFORE
16	DECEMBER 2016. SO I GUESS MY QUESTION IS, HOW CAN THESE BE NEW
17	AND INDEPENDENT?
18	AND I WOULD AND I GUESS I WOULD PUT IN THOSE BUCKETS OF
19	CONTINUING CONDUCT, I WOULD PUT IN OBTAINING THE, YOU KNOW,
20	USER DATA THROUGH ONAVO, THE ALLEGED DECEPTION REGARDING THE
21	PRIVACY PRACTICES, AND THE PLATFORM MANIPULATION.
22	IF THOSE ARE ALL CONTINUATIONS THAT HAPPENED BEFORE
23	DECEMBER 2016, HOW ARE THEY NEW AND INDEPENDENT AFTER DECEMBER
24	2016? WHO WANTS TO TAKE THAT?
25	MR. SWEDLOW: I'LL TAKE PART OF THAT FOR THE

CONSUMERS. THE PLATFORM IS NOT REALLY PART OF OUR CLAIM, SO I'M GOING TO LEAVE THAT FOR THE ADVERTISERS.

THE DISTINCTION I WOULD MAKE HERE WHEN WE'RE TALKING ABOUT SECTION 2 VERSUS SECTION 7 -- IT'S NOT A MERGER AND ACQUISITION CLAIM -- THE DISTINCTION IS THAT THERE WAS -- THERE IS, IN FACT, NEW CONDUCT THAT'S CONSISTENT WITH THE SAME ANTICOMPETITIVE COURSE OF CONDUCT OR STRATEGY, AND SO EACH ACT IS AN INDEPENDENT ACT. IT DOESN'T INDIVIDUALLY HAVE TO GIVE RISE TO ANTITRUST LIABILITY, ALTHOUGH IT COULD.

BUT THE ARGUMENT -- AND THE ARGUMENT THAT FACEBOOK IS

PRESSING IN THIS CONTEXT FOR SAYING THAT IT'S NOT A CONTINUING

VIOLATION IS THAT EVEN THOUGH IT WAS DISCOVERED AND CONTINUES

INTO THE LIMITATIONS PERIOD -- IN OTHER WORDS, THE CONSUMER

CLASS DID NOT AND COULD NOT KNOW THAT THE CONDUCT HAD CONTINUED

INTO THE LIMITATIONS PERIOD -- BECAUSE IT ALSO OCCURRED BEFORE

THE LIMITATIONS PERIOD, IT SHOULD BE BARRED BY THE STATUTE OF

LIMITATIONS.

AND THAT SIMPLY DOESN'T MAKE ANY SENSE. THE CONDUCT, THE DECEPTIVE CONDUCT FOR HARVESTING AND USE OF DATA ALMOST -- I MEAN, WE'LL TAKE THE ALLEGATIONS AS TRUE, BUT IT IS ACTUALLY TRUE, CONTINUES PAST DECEMBER 2016, AND IT ALSO EXISTED AS A COURSE OF CONDUCT THAT -- I DON'T WANT TO SWITCH TO FRAUDULENT CONCEALMENT -- BUT THAT FACEBOOK CONCEALED AND DIDN'T LET BE KNOWN PRIOR TO THAT DATE.

SO THAT WOULD SIMPLY BAR ANY CLAIM THAT STARTED LONG

1 ENOUGH AGO IF YOU COULD SUCCESSFULLY CONCEAL IT SO THAT YOUR 2 ACTS WITHIN THE LIMITATIONS PERIOD LOOK LIKE YOUR ACTS BEFORE 3 THE LIMITATIONS PERIOD EVEN THOUGH NOBODY KNEW THAT YOU WERE 4 DOING IT. 5 SO THAT CAN'T BE THE WAY THAT CONTINUING -- THAT CAN'T BE 6 THE WAY THAT STATUTE OF LIMITATIONS WORKS, WHETHER YOU CALL IT 7 CONTINUING VIOLATION OR FRAUDULENT CONCEALMENT. YOU CAN'T 8 SIMPLY SUCCEED BY KEEPING YOUR ACTS SECRET, EVEN INTO THE 9 LIMITATIONS PERIOD, AND THEN SAYING, WELL, I WAS ALSO DOING IT 10 BEFORE SO I SHOULD BE ABLE TO GET AWAY WITH IT. 11 THE COURT: ALL RIGHT. 12 LET ME GO TO THE ADVERTISER COUNSEL. IS THERE ANYTHING 13 YOU WANT TO ADD? 14 MR. BATHAEE: YES, YOUR HONOR. 15 SO THE PLATFORM CONDUCT CONTINUES FROM 2016 THROUGH 2018 16 WITH RESPECT TO THE CANVAS AND THE GAMES APPS, AND IT'S THE SAME MODUS OPERANDI, WHICH IS TARGETING AND DEMANDING 17 18 AGREEMENTS. 19 THE AGREEMENTS THEMSELVES FROM THE 2015 PERIOD WERE 20 SECURED AROUND THEN, AND THEY CONTINUED WELL PAST AND INTO THE 21 LIMITATIONS PERIOD, INCLUDING, FOR EXAMPLE, WITH TINDER. OBVIOUSLY, YOUR HONOR, THERE'S THE BACK-END INTEGRATION, 22 23 WHICH WAS IN LATE 2019 AND EARLY 2020, AND THE JEDI BLUE AGREEMENT THAT BEGAN IN SEPTEMBER 2018. 24 25 NOW, ALL OF THESE ARE DISTINCT, OVERT ACTS, BUT THEY'RE

1 ALL IN FURTHERANCE OF THE SAME OVERARCHING CONSPIRACY, WHICH IS 2 TO PROTECT THE DATA TARGETING BARRIER TO ENTRY. 3 THE COURT: I KNOW YOU SAID THAT JEDI BLUE WAS NOT 4 BEFORE EITHER OF THE OTHER JUDGES. WHAT ABOUT YOUR OTHER, YOU 5 KNOW, PLATFORM CONDUCT THAT YOU'VE ALLEGED BETWEEN 2016 AND 6 2018? WERE THOSE BEFORE EITHER JUDGE IN --7 MR. BATHAEE: NO, YOUR HONOR. THERE'S A VERY -- I'M 8 SORRY. 9 THE COURT: GO AHEAD. MR. BATHAEE: NO, YOUR HONOR. THAT CONDUCT WOULDN'T 10 11 HAVE HELPED OUR DEVELOPERS IN REVEAL BECAUSE THEY WERE DRIVEN 12 OUT OF THE MARKET BY APRIL 2015 FOR THE MOST PART. THERE ARE 13 SOME EXCEPTIONS. SO THAT CONDUCT REALLY DIDN'T IMPACT THEM. BUT HERE, YOU KNOW, IT WOULD HAVE INFLATED PRICES BECAUSE 14 15 THE SAME CONDUCT WAS CONTINUING, THERE WAS STILL INFLATED DEMAND ON THE ADVERTISING PLATFORM, THERE WAS SCUTTLING OF THE 16 17 DEVELOPER PLATFORM. SO IT HELPS US HERE. 18 IT REALLY WASN'T GERMANE TO THE CASE BEFORE JUDGE FREEMAN. 19 THE OTHER POINT -- THE BACK-END INTEGRATION WAS -- AND THE 20 BACK-END INTEGRATION WAS LARGELY PLED AS PART OF THE SECTION 7 21 CLAIMS, WHICH JUDGE FREEMAN REJECTED ON LACHES GROUNDS AND SO 22 WE DIDN'T REPLEAD THEM IN THE AMENDED COMPLAINT AS PART OF THE 23 SECTION 2 VIOLATION, AND LARGELY BECAUSE IT WAS MUCH LATER AND 24 IT WAS REALLY BEING DONE FOR STATUTE OF LIMITATIONS PURPOSES. 25 BUT HERE WE'RE SAYING THAT THAT ACTUALLY DID HAVE

1 ANTICOMPETITIVE EFFECT ON THE RELEVANT MARKET AND THE PRICES. SO THOSE ARE TWO THINGS THAT ARE NOT -- THAT ARE BEFORE 2 3 YOUR HONOR FOR THE FIRST TIME IN THIS CONTEXT. AND, OF COURSE, JEDI BLUE. 4 5 THE COURT: ALL RIGHT. SO I'M NOT COMPLETELY CLEAR 6 ON WHAT'S DIFFERENT BETWEEN REVEAL CHAT AND HERE OTHER THAN 7 JEDI BLUE, AND YOU'RE SAYING THE BACK-END INTEGRATION WAS 8 THERE, BUT IT'S BEING PLED FOR A DIFFERENT PURPOSE OR ARGUED 9 DIFFERENTLY. 10 MR. BATHAEE: AND THAT THE ADDITIONAL PLATFORM 11 CONDUCT, YOUR HONOR, FROM 2016 TO '18 THROUGH CANVAS AND THE 12 GATEWAY, THAT'S RIGHT. 13 AND OF COURSE THE AGREEMENTS THEMSELVES. THEY WOULDN'T 14 HAVE CONCERNED THE DEVELOPERS DRIVEN OUT IN 2015, BUT THE 15 AGREEMENT WITH TINDER THAT SPANNED ALL THE WAY TO 2018, FOR 16 EXAMPLE, WOULD HAVE ANTICOMPETITIVE EFFECTS IN THE RELEVANT 17 MARKET HERE AND THERE WAS NO POINT IN PLEADING THEM THERE, AND 18 THAT'S SORT OF NEW HERE IN THAT RESPECT. 19 THE COURT: OKAY. LET ME ASK MY LAST QUESTION FOR 20 PLAINTIFFS ON CONTINUING VIOLATIONS, AND THEN I'D LIKE TO GO TO 21 FACEBOOK AND GIVE THEM AN OPPORTUNITY TO RESPOND. 22 SO JUDGE BOASBERG REJECTED THE STATE'S ARGUMENT ABOUT 23 FACEBOOK'S ACQUISITION OF IGROUP IN 2016 TO RESPOND TO, YOU 24 KNOW, A LACHES DEFENSE BY FACEBOOK. 25 AND IN THIS CASE, THE CONSUMERS -- I GUESS THIS WOULD GO

1 TO MR. SWEDLOW -- ARE SIMILARLY ARGUING ABOUT THE ACQUISITIONS OF TBH AND GIPHY AS CONTINUING VIOLATIONS. 2 3 SO HOW WOULD YOU RESPOND TO A REJECTION OF THOSE 4 ACQUISITIONS ALONG THE SAME LINES OF WHAT JUDGE BOASBERG 5 SAID --6 MR. SWEDLOW: LET ME --7 THE COURT: -- ABOUT IGROUP? 8 MR. SWEDLOW: I THINK THIS IS A GOOD OPPORTUNITY 9 TO -- I WOULD LIKE TO DISTINGUISH OUR CLAIM FROM THAT CLAIM, 10 NOT JUST ON THE BASIS THAT I ALREADY DID. 11 SO THERE ARE ACTS THAT TOOK PLACE UNAVOIDABLY -- OR 12 WITHOUT DISPUTE THAT WE ALLEGE TOOK PLACE WITHIN THE 13 LIMITATIONS PERIOD. 14 LACHES IS DIFFERENT THAN A LIMITATIONS PERIOD AND REQUIRES 15 A DEMONSTRATION OF SOME PREJUDICE AND TIMELY -- AND LACK OF 16 TIMELINESS. 17 BUT SO NOT JUST PARAGRAPH 238, BUT THROUGHOUT THE 18 COMPLAINT, WHAT WE'RE ALLEGING IN HUNDREDS OF PARAGRAPHS IS 19 THAT FACEBOOK REASSURED, IN A DECEPTIVE WAY, OUR ENTIRE CLASS 20 THAT ITS CONDUCT RELATING TO DECEPTIVE ACQUISITION AND USE AND 21 SALE OF THE DATA WAS NOT HAPPENING. 22 AND WHAT THE COURT FOUND IN THE DISTRICT OF D.C. IS THIS, 23 I'M JUST GOING TO READ YOU ONE AND A HALF SENTENCES. QUOTE ON 24 PAGE 66, "HAD THE STATES RESPONDED TO THE SUBSTANTIAL 25 TIMELINESS ARGUMENT THAT FACEBOOK PUT FORWARD IN ITS MOTION TO

1 DISMISS BY RAISING OR EVEN HINTING AT A FACTUAL DISPUTE AS TO WHEN THEIR CLAIMS ACCRUED OR A REASONABLE JUSTIFICATION FOR 2 3 THEIR LONG DELAYS IN FILING, THE OUTCOME HERE MIGHT WELL BE DIFFERENT. THEY DID NOT DO SO." 4 5 AND SO IN OTHER WORDS -- NOW, LACHES IS DIFFERENT BECAUSE 6 IT REQUIRES PREJUDICE AND IT'S NOT A TIME PERIOD. BUT WE 7 ALLEGED CONDUCT WITHIN THE TIME PERIOD AND THOSE ACQUISITIONS 8 YOU'RE TALKING ABOUT ARE WITHIN THE TIME PERIOD, SO THEY 9 WOULDN'T BE BARRED BY LACHES BECAUSE WE HAVE A DAMAGES CLAIM 10 HERE. 11 BUT WHAT THE COURT SAID ON PAGE 66 IS THAT THE STATES 12 DIDN'T RESPOND AT ALL, SO IT ISN'T THAT THEIR ARGUMENT ON THE, 13 QUOTE, REASONABLE JUSTIFICATION FOR THEIR LONG DELAYS WERE 14 REJECTED. THEY DIDN'T MAKE ANY. 15 SO IF THEIR ARGUMENT WAS, WE WAITED TEN YEARS AFTER AN 16 ACQUISITION TO CHALLENGE THE ACQUISITION FOR REASONS OF 17 DECEPTION AND FRAUDULENT CONCEALMENT, THEY MIGHT HAVE WON. 18 BUT WHAT THE COURT SAID IS THE STATES MADE ZERO ARGUMENTS. 19 OUR COMPLAINT ALLEGES WHY WE DIDN'T FILE UNTIL DURING THE 20 LIMITATIONS PERIOD BECAUSE WE COULD NOT HAVE KNOWN ABOUT THE 21 DECEPTIVE CONDUCT. 22 THE COURT: DO YOU WANT TO ADD ANYTHING ABOUT THE 23 GIPHY AND TBH ACQUISITIONS? OTHERWISE I'D LIKE TO GO TO THE 24 FACEBOOK DEFENDANT. 25 MR. SWEDLOW: I'M GOING TO LET YOU GO ON --

1	THE COURT: OH, I'M SORRY. I'M ASKING COUNSEL FOR
2	THE ADVERTISERS.
3	MR. SWEDLOW: ALL RIGHT. SORRY.
4	MR. BATHAEE: NO, YOUR HONOR, THEY'RE NOT PART OF OUR
5	CASE.
6	THE COURT: OKAY. ALL RIGHT.
7	THEN LET ME GO TO FACEBOOK.
8	WHY WOULDN'T THE, YOU KNOW, JEDI BLUE AGREEMENT WITH
9	GOOGLE IN 2018 OR THE GIPHY AND TBH ACQUISITIONS IN 2017 AND
10	2018 BE NEW AND INDEPENDENT ACTS UNDER THE CONTINUING VIOLATION
11	DOCTRINE?
12	MS. MEHTA: THANK YOU, YOUR HONOR, AND I'LL TAKE
13	THOSE SEPARATELY BECAUSE THE ADVERTISERS ONLY ARE RELYING ON
14	JEDI BLUE, AND THE CONSUMERS APPARENTLY ONLY AND I'M GLAD
15	FOR THAT CLARIFICATION ARE RELYING ON THE TBH AND GIPHY
16	ACQUISITIONS.
17	SO LET ME START WITH JEDI BLUE. I THINK THERE'S A
18	FUNDAMENTAL PROBLEM WITH WHAT THE PLAINTIFFS ARE ARGUING. WHAT
19	JUDGE FREEMAN FOUND IS, ON BASICALLY IDENTICAL ALLEGATIONS TO
20	THE ADVERTISERS, THAT THE CLAIMS ARE TIME BARRED.
21	AND THE ONLY QUESTION BEFORE YOUR HONOR IS WHETHER THERE'S
22	SUFFICIENT THERE'S SOMETHING SUFFICIENTLY DIFFERENT OR NEW
23	ABOUT THE JEDI BLUE AGREEMENT THAT YOU COULD REACH BACK AND
24	MAKE TIMELY OTHERWISE UNTIMELY CLAIMS.
25	AND THE PROBLEM HERE FOR THE PLAINTIFFS IS THAT THE

1 JEDI BLUE AGREEMENT IS FUNDAMENTALLY DIFFERENT FROM THE ALLEGED VIOLATION THAT IS AT THE CORE OF THEIR SECTION 2 CLAIM. SO I'M 2 3 GOING TO SET ASIDE THE SECTION 1 CLAIM BECAUSE WE'RE NOT 4 CHALLENGING THAT ON TIMELINESS GROUNDS. 5 BUT WITH RESPECT TO THE SECTION 2 CLAIM WHERE THEIR THEORY 6 IS EXCLUSIONARY CONDUCT BASED ON THIS ALLEGEDLY ANTICOMPETITIVE 7 SCHEME, THAT 2018 AGREEMENT HAS NO NEXUS TO THE ACTUAL 8 ALLEGATIONS OF WHAT THE UNDERLYING VIOLATIONS ARE. 9 SO ESSENTIALLY WHAT'S HAPPENING IS EXACTLY WHAT THE COURT 10 IN KLEHR SAID PLAINTIFFS ARE NOT ALLOWED TO DO. THEY'RE TRYING 11 TO BOOTSTRAP ACTS THAT HAPPENED AFTER THE VIOLATION -- AFTER 12 THE STATUTE OF LIMITATIONS PERIOD, OR IN THE STATUTE OF 13 LIMITATIONS PERIOD I SHOULD SAY, TO TRY TO REACH BACK AND MAKE 14 TIMELY ACTS THAT DIDN'T. 15 AND I THINK WHAT YOU HEARD FROM THE PLAINTIFFS WAS, WELL, 16 YOU KNOW, IT'S ALL PART OF THE SAME SCHEME. 17 IT'S NOT PART OF THE SAME SCHEME. THAT'S NOT WHAT'S 18 ALLEGED AT ALL. 19 THE SCHEME THAT IS ALLEGED BY THE ADVERTISERS IS THE COPY ACQUIRES KILL SCHEME. THAT IS THE CORE OF THEIR SCHEME AND 20 21 THEIR PLATFORM ALLEGATIONS. 22 THOSE HAVE NO RELATIONSHIP TO THE GOOGLE NETWORK BIDDING 23 AGREEMENT WHICH WAS ENTERED INTO IN 2018 AND IS THE BASIS FOR A 24 SECTION 1 CLAIM. 25 SO THEY'RE TAKING THE SECTION 2 CLAIM THAT IS CONNECTED TO

UNILATERAL CONDUCT AND THEY'RE TRYING TO BOOTSTRAP A SECTION 1
CLAIM TO TRY TO MAKE THAT TIMELY.

AND I THINK THE ALLEGATIONS WITH RESPECT TO THE GOOGLE NETWORK BIDDING AGREEMENT AND WHAT THE FACTS OF THAT AGREEMENT ARE, ARE REALLY CRITICAL HERE. THAT AGREEMENT IS ALLEGED TO HAVE CONCERTED ACTION BETWEEN FACEBOOK AND GOOGLE WITH RESPECT TO ADS THAT ARE SOLD ON THE GOOGLE AD EXCHANGE. THEY HAVE NOTHING TO DO WITH THE ADS ON THE FACEBOOK PLATFORM, WHICH IS WHERE THESE ADVERTISERS ARE CLAIMING THAT THEY WERE INJURED BY THE ALLEGED ANTICOMPETITIVE SCHEME.

THERE'S JUST NO NEXUS BETWEEN WHAT IT IS THAT WAS THE ACTUAL CORE OF THE ANTITRUST CLAIMS IN SECTION 2 AND THE ACT THAT THEY'RE NOW POINTING TO DURING THE LIMITATIONS PERIOD.

AND I WOULD POINT YOUR HONOR HERE TO THE NINTH CIRCUIT'S

DECISION IN <u>PACE</u> WHICH PROVIDES THE FRAMEWORK TO ASSESS WHETHER

CONDUCT IS ACTUALLY PART OF THE CONTINUING VIOLATION, AND WHAT

THE COURT SAYS IS THAT WE LOOK TO SEE WHETHER OR NOT THE

ANTITRUST -- OR THE ANTICOMPETITIVE ACT IS A SINGLE OVERT ACT

OR IT'S A CONTINUING ANTITRUST VIOLATION.

AND IN THE <u>SANDOVAL</u> CASE -- AND I'LL GIVE YOU THE CITATION

TO THIS -- <u>SANDOVAL VERSUS SATICOY</u>, S-A-T-I-C-O-Y, <u>LEMON</u>

<u>ASSOCIATION</u> AT 747 F.SUPP 1373 AT 1385.

THE COURT IN C.D. CAL NOTED THAT YOU'RE GOING TO HAVE A CONTINUING VIOLATION WHERE THERE IS A SUBSTANTIAL NEXUS BETWEEN THE TIME BARRED ACTS AND THE TIME ASSERTED ACTS, AND THAT NEXUS

IS WHAT'S MISSING BETWEEN THE SECTION 1 CLAIM BASED ON CONCERTED ACTION BETWEEN GOOGLE AND FACEBOOK THAT IS ALLEGED TO IMPACT PEOPLE ON THE GOOGLE AD EXCHANGE, WHICH IS COMPLETELY INDEPENDENT AND DOES NOT HAVE A SUBSTANTIAL NEXUS TO THE SECTION 1 -- SECTION 2 UNILATERAL CONDUCT ACTS THAT ARE ALLEGED AS THE CORE OF THE ANTITRUST VIOLATION BROUGHT IN THE SECTION 2 CLAIM BY THE ADVERTISERS.

THE COURT: LET ME GIVE THE ADVERTISER'S COUNSEL AN OPPORTUNITY TO RESPOND.

MR. BATHAEE: WELL, YOUR HONOR, THE CENTRAL PREMISE OF THE SCHEME IS TO STRENGTHEN THAT DATA TARGETING BARRIER TO ENTRY, AND WHAT GOOGLE DID WAS GAVE ITS A.I. OVER TO FACEBOOK TO IDENTIFY 90 PERCENT OF FACEBOOK'S USERS TO TAKE THEM OUT OF THOSE AD EXCHANGES AND ALMOST EXCLUSIVELY INTO THE HANDS OF FACEBOOK. FACEBOOK GETS TWICE THE AMOUNT OF TIME TO BID ON THEM AND, IN ESSENCE, KEEPS CONTROL OVER ITS OWN USERS, AND THESE TWO MARKETS ARE ABOUT TO CONVERGE AND THEY PAID EACH OTHER OFF TO STAY OUT OF EACH OTHER'S MARKETS.

THAT ALLOWED FACEBOOK TO KEEP PRICES INFLATED ON THE SOCIAL ADVERTISING SIDE OF THE MARKET. SO IT IS RELATED. IT'S RELATED IN THE SENSE THAT IT MAINTAINED THEIR MONOPOLY, INFLATED PRICES, AND STRENGTHENED THE DATA TARGETING BARRIER TO ENTRY. IT'S ALL PART OF THE OVERARCHING SCHEME TO STRENGTHEN THAT DATA TARGETING BARRIER TO ENTRY, TO MAINTAIN THAT MARKET AS A SILO SO THERE'S NO COMPETITIVE PRICE CHECK.

1 SO THEY'RE VERY -- THEY'RE CONNECTED. IT'S A NEW ACT, IT FALLS UNDER SECTION 2 AND UNDER 2 3 SECTION 1. SO, YOUR HONOR, I THINK IT'S JUST A 4 MISCHARACTERIZATION TO SAY, WELL, THAT'S COMPLETELY ON THE 5 GOOGLE SIDE OF THE FENCE, BECAUSE IT'S ALLOWING FACEBOOK TO 6 MAKE SURE NO ONE ON THE GOOGLE SIDE OF THE FENCE CAN PAY AT AN 7 AUCTION TO ADVERTISE TO SOMEONE THEY WOULD OTHERWISE HAVE TO GO 8 THROUGH FACEBOOK TO ADVERTISE TO, AND IT STAVED OFF THE 9 POTENTIAL MERGING OF THESE MARKETS. 10 AND SO, YOU KNOW, IT VERY MUCH MAINTAINED THAT BARRIER TO 11 ENTRY. 12 AND THAT'S ALL I HAVE TO SAY ON THAT SUBJECT. I DO THINK 13 IT'S ADEQUATELY PLED. I DISAGREE WITH THE PREMISE. AND THE 14 ALLEGATIONS ARE IN THE COMPLAINT, OF COURSE. 15 THE COURT: LET ME GO BACK TO MS. MEHTA. 16 CAN YOU ADDRESS NOW THE GIPHY AND TBH ACQUISITION? 17 MS. MEHTA: YES, YOUR HONOR, CERTAINLY HAPPY TO DO 18 THAT. 19 SO THIS IS WITH RESPECT TO THE USER CLASS, AND ON THE 20 CONTINUING VIOLATION DOCTRINE, I THINK THE FUNDAMENTAL PROBLEM 21 WITH THE GIPHY AND THE TBH ACQUISITION IS THEY'RE NOT 22 CONTINUING VIOLATIONS BECAUSE THEY'RE NOT INDEPENDENTLY ALLEGED 23 TO BE VIOLATIVE ACTS. 24 THE TBH ACQUISITION IS NOT CHALLENGED AS BEING 25 ANTICOMPETITIVE. THE GIPHY ACQUISITION IS NOT CHALLENGED AS

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BEING ANTICOMPETITIVE. AND WHAT THEY'RE ESSENTIALLY TRYING TO DO IS SAY, WE HAVE THIS ANTITRUST VIOLATION THAT WE CLAIM OCCURRED DURING THIS PERIOD OF TIME AND WE'RE GOING TO NOW SAY THESE OTHER ACQUISITIONS -- WHICH WE DON'T THINK ARE ACTUALLY ANTICOMPETITIVE, WE'RE NOT ALLEGING ARE ANTICOMPETITIVE --SOMEHOW CAN BE ALL THROWN IN TOGETHER AND MAKE THE OVERALL COURSE OF CONDUCT ANTICOMPETITIVE. AND THE RESPONSE I WOULD HAVE TO THAT IS ZERO PLUS ZERO PLUS ZERO IS STILL ZERO, WHICH IS THOSE THINGS ARE NOT INDEPENDENTLY VIOLATIVE AND SO THEY'RE NOT A CONTINUING VIOLATION. THAT'S ONE POINT. THE SECOND POINT IS IF YOU LOOK AT THEIR -- WELL, ACTUALLY, LET ME STOP THERE BECAUSE I WANT TO SEPARATELY ADDRESS THE PRIVACY RELATED CONTINUING VIOLATION ALLEGATIONS, BUT I'LL WAIT TO LET YOUR HONOR ASK QUESTIONS ABOUT THAT IF YOU HAVE ANY. THE COURT: DO YOU WANT TO RESPOND TO THAT BRIEFLY, MR. SWEDLOW? MR. SWEDLOW: YES. I'M NOT REALLY FOLLOWING, SO I'M GOING TO DISAGREE WITH THE ARGUMENT THAT EACH THING THAT IS PART OF THE COURSE OF CONDUCT OF THE ANTICOMPETITIVE BEHAVIOR WHICH CAUSED THE ANTICOMPETITIVE HARM HAS TO BE A STANDALONE CLAIM. THAT'S NOT THE WAY IT WORKS. THESE ACQUISITIONS TOOK PLACE DURING THE LIMITATIONS PERIOD AND ARE NOT TIME BARRED. THE ARGUMENT IS THAT WE DIDN'T SEPARATELY ALLEGE A STANDALONE CLAIM.

BUT WE'RE NOT ALLEGING OUR CASE HAS INDIVIDUAL

ACQUISITIONS AS STANDALONE CLAIMS. THE FUNDAMENTAL PROBLEM

WITH THE WAY FACEBOOK IS READING OUR COMPLAINT AND WHAT IT

ACTUALLY SAYS IS THE ANTICOMPETITIVE CONDUCT IS THE USE OF

CONSUMER DATA IN AN ANTICOMPETITIVE WAY, IN A WAY THAT WAS

DISHONEST, NOT DISCLOSED, THE SUBJECT OF GOVERNMENT LAWSUITS

AND ALLEGATIONS, BUT ALSO USED TO DECIDE WHAT TO ACQUIRE AND

WHAT NOT TO ACQUIRE.

SO THE ILLEGAL AND ANTICOMPETITIVE USE OF CONSUMER DATA,
THROUGH ONAVO, WHICH WASN'T DISCLOSED OR KNOWN UNTIL APPLE
KICKED THEM OUT IN 2018/2019, THAT WASN'T KNOWN UNTIL DURING -WITHIN THE LIMITATIONS PERIOD, AND THE ACQUISITIONS WE
IDENTIFIED ARE ALSO DURING THAT LIMITATIONS PERIOD.

THE ARGUMENT IS THAT YOU DIDN'T PLEAD THAT THAT SINGLE ACQUISITION IS YOUR CLAIM.

BUT IT'S NOT OUR CLAIM. IT'S THAT THAT'S PART OF THE COURSE OF CONDUCT OF THE ANTICOMPETITIVE USE AND DECEPTIVE USE OF DATA. THAT'S ALL WE'RE SAYING. WE'RE NOT SAYING THAT THAT PARTICULAR ACQUISITION, STANDING ALONE, IS OUR COMPLAINT BECAUSE IT'S NOT.

THE COURT: ALL RIGHT.

MS. MEHTA, WHAT DID YOU WANT TO SAY ABOUT THE ONGOING

ALLEGED ACTS OF DECEPTIVE PRACTICES REGARDING CONSUMER DATA?

MS. MEHTA: YES, YOUR HONOR.

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ACTUALLY, BEFORE I DO THAT, CAN I HAVE JUST A COUPLE OF SECONDS TO RESPOND TO THAT LAST POINT MR. SWEDLOW MADE, BECAUSE I WANT THERE TO BE CLARITY ABOUT WHAT THE ISSUE IS. WE'RE NOT SAYING THEY NEEDED TO HAVE A STANDALONE CLAIM ON THE TBH AND GIPHY ACQUISITIONS. BUT WE ARE SAYING THEY NEEDED TO ALLEGE THAT THOSE WERE ANTICOMPETITIVE, AND THERE IS NO ALLEGATION THAT THOSE ARE ANTICOMPETITIVE. NOR WOULD THE FACT THAT SOMEONE IS ALLEGEDLY USING ONAVO 10 DATA TO DECIDE WHO TO ACQUIRE AND WHO NOT TO ACQUIRE MAKE THEM 11 ANTICOMPETITIVE. 12 AND THIS IS WHERE JUDGE BOASBERG HAD IT EXACTLY RIGHT. 13 THE SUBSEQUENT STANDALONE ACQUISITIONS THAT TOOK PLACE MUCH 14 LATER IN TIME AND ARE NOT INDIVIDUALLY ANTICOMPETITIVE DO NOT 15 CONSTITUTE A CONTINUING VIOLATION. 16 SO I JUST WANT TO MAKE VERY CLEAR WHAT OUR ARGUMENT THERE 17 IS. 18 WITH RESPECT TO CONTINUING VIOLATION ON THE PRIVACY BASED 19 THEORY, THE ALLEGATIONS THAT THEY'RE MAKING ABOUT PRIVACY ARE 20 NO DIFFERENT IN TERMS OF THE POST-STATUTE OF LIMITATIONS PERIOD 21 THAN THE ALLEGATIONS THAT THEY WERE MAKING BEFORE. THERE IS NO 22 ALLEGATION OF ANY NEW OR INDEPENDENT ACT. IT'S QUINTESSENTIAL 23 REAFFIRMANCE OF THE PRIOR STRATEGY UNDER THE BAY AREA SURGICAL 24 MANAGEMENT CASE. AND INDEPENDENT OF WHETHER WE'RE TALKING ABOUT THE PRIVACY

ALLEGATIONS OR WE'RE TALKING ABOUT THE ACQUISITIONS, FOR ALL OF
THE CONTINUING VIOLATION ALLEGATIONS MADE BY THE USERS, THERE
IS NO ALLEGATION OF ANY NEW AND ACCUMULATING INJURY, AND WE
HAVEN'T HEARD IN THE BRIEFING OR HEARD TODAY ANY ALLEGATION
THAT WOULD SUPPORT NEW AND CONTINUING INJURY, WHICH IS AN
INDEPENDENT BASIS TO REJECT BOTH OF THE USERS' CONTINUING
VIOLATIONS THEORIES.
AND THEN I'LL SAVE ANYTHING I HAVE ON THE ADVERTISERS
UNTIL YOUR HONOR WANTS TO HEAR ABOUT THAT.
THE COURT: I DON'T WANT TO HEAR ANYTHING MORE ON
THIS. I HAVE A LOT OF QUESTIONS AND I'D LIKE TO MOVE ON TO A
NEW TOPIC. SO THANK YOU TO ALL OF YOU.
LET'S GO TO FRAUDULENT CONCEALMENT. SO I'LL START WITH
MR. SWEDLOW FOR THE CONSUMERS.
A LOT OF THE CONDUCT THAT YOU RELY ON IN YOUR COMPLAINT IS
PUBLIC, IS WIDELY REPORTED. SO WHY DIDN'T THE CONSUMERS HAVE
CONSTRUCTIVE KNOWLEDGE OF THESE CLAIMS? AND OBVIOUSLY WE CAN
GET INTO THE ISSUE THAT MR. BATHAEE RAISED ABOUT WHETHER IT'S
EVEN APPROPRIATE TO MAKE A CONSTRUCTIVE KNOWLEDGE DECISION ON A
MOTION TO DISMISS.
BUT, YOU KNOW, FOR EXAMPLE, THE FTC INVESTIGATIONS, THE
PUBLIC SCRUTINY OF FACEBOOK, WHY DIDN'T THAT TRIGGER
CONSTRUCTIVE KNOWLEDGE IN YOUR CLIENTS?
MR. SWEDLOW: WELL, I THINK THAT IS THE KEY QUESTION,
AND I'LL ACCEPT IT AS CONSTRUCTIVE KNOWLEDGE OR NOT BECAUSE THE

REVELATION ABOUT THE EXTENT OF FACEBOOK'S DECEPTION CAME ABOUT,

AT THE EARLIEST, IN EARLY 2018 BASED ON THE

CAMBRIDGE ANALYTICA, I'LL CALL IT A SCANDAL, BUT BASED ON WHAT

HAPPENED WITH CAMBRIDGE ANALYTICA.

AND JUST TO BE CLEAR ON HOW SCARY AND DECEPTIVE THAT WAS,

IF YOU WERE FRIENDS WITH SOMEBODY WHO HAD SIGNED UP TO USE THAT

APP, ONE OF THOUSANDS OF PEOPLE WHO WERE USING THAT APP -- AND

THAT COULD HAVE BEEN WHATEVER APP, THAT COULD HAVE BEEN SOME

RIGHT WING POLITICAL APP -- YOUR DATA, 87 MILLION PEOPLE'S DATA

WHO WERE FRIENDS WITH THE THOUSANDS OF PEOPLE WHO USED THAT

APP, THEIR DATA WAS SHARED AND USED BY THAT APP DEVELOPER.

THAT'S THE AFFECTED FRIEND THING THAT FACEBOOK SAID AND AGREED IN A CONSENT DECREE IN 2011 AND 2012 TO STOP DOING, BUT THEY DIDN'T STOP DOING.

SO WHILE I THINK -- YOU COULD ARGUE, AND WE COULD EVEN ACCEPT THE ARGUMENT, THAT AS OF 2018 AND 2019, AND THEN THE CONGRESSIONAL INVESTIGATION WHICH BECAME PUBLIC, THAT THE CLASS WAS PUT ON CONSTRUCTIVE NOTICE OF ALL OF FACEBOOK'S INCREDIBLY DECEPTIVE CONDUCT WITHIN THE LIMITATIONS PERIOD, AND BECAUSE THERE IS NO PREJUDICE -- THERE'S NO PREJUDICE INQUIRY IN A STATUTE OF LIMITATIONS CONTEXT -- ALL OF THE REVELATIONS TOOK PLACE IN THE LIMITATIONS PERIOD, EXCEPT FOR PRIOR REVELATIONS THAT FACEBOOK AFFIRMATIVELY LIED ABOUT.

IN 2011/2012, FACEBOOK ENTERED INTO A CONSENT DECREE. IN 2019, FACEBOOK WAS SUED BY D.O.J. FOR LYING AND DECEIVING ITS

1	OWN CONSENT DECREE PROMISE TO THE FTC, AND WHAT THE FTC SAID
2	THIS IS IN PARAGRAPH 241 OF OUR COMPLAINT IS THAT FACEBOOK
3	ENCOURAGES USERS TO SHARE INFORMATION ON ITS PLATFORM BY
4	PROMISING USERS THEY CAN CONTROL THE PRIVACY INFORMATION,
5	PRIVACY OF THEIR INFORMATION. BUT FACEBOOK REPEATEDLY USED
6	DECEPTIVE DISCLOSURES AND SETTINGS TO UNDERMINE USERS' PRIVACY
7	PREFERENCE.
8	THE COURT: CAN YOU
9	MR. SWEDLOW: THE GOVERNMENT FIGURED THAT OUT IN
10	2019, AND SO TO SAY THAT THE CLASS SHOULD HAVE FIGURED IT OUT
11	BEFORE THE GOVERNMENT SUED FACEBOOK AND SETTLED FOR \$5 BILLION
12	DOESN'T MAKE ANY SENSE.
13	FACEBOOK DECEIVED ALL OF THE USERS AND THE GOVERNMENT
14	BASED ON ITS PRIOR CONSENT DECREE.
15	THE COURT: OKAY. SO LET ME BACK UP A MINUTE. CAN
16	YOU GIVE ME GIVE ME THEN THE FRAUDULENT CONCEALMENT
17	TIMELINE. SO YOU'RE SAYING CAMBRIDGE ANALYTICA, THAT'S, WHAT,
18	MARCH 2018?
19	MR. SWEDLOW: YES, I WOULD SAY THAT FACEBOOK'S
20	FRAUDULENT CONCEALMENT WAS LESS EFFECTIVE AFTER
21	CAMBRIDGE ANALYTICA, AFTER THE D.O.J. LAWSUIT, AFTER THE
22	CONGRESSIONAL INQUIRY. THERE WERE STILL PUBLIC STATEMENTS,
23	THEY'RE JUST NOT AS EFFECTIVE.
24	THE COURT: OKAY. GIVE ME
25	MR. SWEDLOW: SO YOU'RE SAYING WHY DID WE WAIT FROM

Τ	ZUIS TO ZUZU WHEN WE ACTUALLY FILED, THAT JUST ISN'T RELEVANT
2	FOR STATUTE OF LIMITATIONS WE WOULD ARGUE BECAUSE IT'S A FINITE
3	TIME PERIOD FOR STATUTE OF LIMITATIONS AND WE WAITED UNTIL WE
4	HAD THE BEST CASE, MEANING UNTIL CONGRESS FINISHED THEIR
5	INQUIRY AND THE DOCUMENTS THAT THE GOVERNMENT GOT FROM FACEBOOK
6	WERE MADE PUBLIC SO WE COULD PLEAD A REALLY DETAILED COMPLAINT.
7	BUT THAT'S THE ONLY PERIOD WHERE WE WAITED.
8	I CAN'T BELIEVE THERE'S A REAL DISPUTE THAT PRIOR TO
9	CAMBRIDGE ANALYTICA, FACEBOOK FACEBOOK WAS ENGAGED IN ACTIVE
LO	CONCEALMENT OF ITS DECEPTIVE USE OF DATA.
L1	THE COURT: SO WHAT I'M SORRY. CAN YOU BACK UP
L2	AND GIVE ME THE TIMELINE OF WHAT PLAINTIFFS KNEW? THAT WOULD
L3	REALLY BE HELPFUL FOR THIS FRAUDULENT CONCEALMENT ANALYSIS.
L 4	MR. SWEDLOW: YES.
L5	THE COURT: SO I HAVE ONAVO, AUGUST 2018. I HAVE
L 6	CAMBRIDGE ANALYTICA, MARCH 2018. WHAT DID PLAINTIFFS KNOW WHEN
L7	SO THAT I CAN HAVE A TIMELINE IN RULING ON THIS MOTION?
L8	MR. SWEDLOW: OKAY. SO I'M GOING TO DIRECT YOU IN
L 9	PART TO OUR MULTI OUR VERY LONG PARAGRAPH 238 ONLY BECAUSE
20	IT IS KIND OF A LAYOUT OF A TIMELINE OF THIS FRAUDULENT
21	CONCEALMENT.
22	I DON'T KNOW IF YOU I DON'T WANT TO READ ALL OF THE
23	PRIOR
24	THE COURT: THAT'S OKAY. IF YOU GIVE ME ONE
25	MINUTE I MEAN, I HAVE ALL THE CASES AND ALL THE COMPLAINTS

1 AND ALL THE BRIEFING IN FRONT OF ME, SO LET ME JUST --2 MR. SWEDLOW: OKAY. 3 THE COURT: IF YOU WOULD GIVE ME A SECOND, I CAN GO 4 TO THAT PARAGRAPH. 5 OKAY. SO YOU'RE SAYING THIS IS WHERE I SHOULD LOOK? 6 MR. SWEDLOW: THIS IS WHERE THE, THE -- YEAH, THE FRAUDULENT CONCEALMENT IS LAID OUT AS A TIMELINE, THESE ARE --8 I WOULD SAY THESE ARE OUR BEST 15 POINTS ON THE TIMELINE. 9 THE ONLY POINT THAT I WANT TO REITERATE, THAT I HOPE I'M 10 MAKING CORRECTLY, IS ONCE WE GET TO DECEMBER 2016, IT DOESN'T 11 LEGALLY MATTER ANYMORE. 12 IN OTHER WORDS, IF WE WERE SLOW BECAUSE THINGS WERE 13 REVEALED IN MARCH OF 2018, IN APRIL OF 2018 AND THEN 2019, 14 WE'RE ALLOWED TO WAIT -- ONCE -- ONCE WE GET INTO THE STATUTE 15 OF LIMITATIONS PERIOD, IF OUR CLAIM IS REVEALED TO US, WE HAVE 16 FOUR YEARS FROM THE POINT THE CLAIM, WE WOULD -- A REASONABLE PERSON WOULD KNOW TO HAVE A CLAIM. 17 18 SO I'M NOT ATTEMPTING TO JUSTIFY THE DELAY LEGALLY FROM 19 2018 TO 2020, JUST TO BE CLEAR. SO THAT'S WHERE I'M REALLY 20 MORE TAKING THAT ON AS A LEGAL MATTER, THAT ONCE WE GET WITHIN 21 THE LIMITATIONS PERIOD, WE'RE ALLOWED TO WAIT UP UNTIL FOUR 22 YEARS. ANYONE IS. IF I SLIP AND FALL, I KNOW I HAVE A CLAIM, 23 I HAVE A BROKEN ANKLE, BUT I CAN STILL WAIT WHATEVER THE STATUTE OF LIMITATIONS IS TO BRING MY CLAIM. 24 25 AND IT'S THE REVELATION OF CAMBRIDGE ANALYTICA, THE ONAVO,

1	THE D.O.J. COMPLAINT, THE CONGRESSIONAL INVESTIGATIONS, THE
2	MILLIONS OF DOCUMENTS WE NOW HAVE, THAT'S THE REVELATION THAT
3	WAS WITHIN THE LIMITATIONS PERIOD.
4	THE FRAUDULENT CONCEALMENT TOOK PLACE UP UNTIL 2018, BUT
5	THEN WAS NOT VERY EFFECTIVE AFTER THAT.
6	THE COURT: HOW DO YOU RESPOND TO, YOU KNOW,
7	FACEBOOK'S ARGUMENT THAT WHAT YOU HAVE IN PARAGRAPH 238 IS JUST
8	TOO GENERAL TO BE AN AFFIRMATIVE ACT?
9	MR. SWEDLOW: WELL, SO THESE ARE ACTUALLY VERY
10	SPECIFIC. I THINK THESE ARE EVEN MORE SPECIFIC THAN WHAT YOU
11	FOUND TO BE SUFFICIENT IN I THINK IT'S BROWN V. GOOGLE. THESE
12	ARE SPECIFIC STATEMENTS.
13	BUT THIS IS THE REASON WHY IT'S NOT GENERAL IS BECAUSE
14	THIS IS I'M USING THIS IN QUOTES THIS IS THE SECRET SAUCE
15	THAT MADE FACEBOOK DOMINANT AND MAINTAINED ITS DOMINANCE. IF
16	WE GO ALL THE WAY BACK TO PARAGRAPH 109, THERE'S A MEMO
17	ACTUALLY ENTITLED SECRET SAUCE, AN INTERNAL MEMO FROM 2008.
18	THE FACT THAT PEOPLE FEEL SAFE THAT THEIR INFORMATION
19	WON'T GET SHARED OUTSIDE OF THEIR SOCIAL NETWORK AND CAN BE
20	KEPT PRIVATE IS THE REASON THAT FACEBOOK IS A \$974 BILLION
21	COMPANY, AND THEIR THIS PARAGRAPH HAS TWO, I THINK, RELEVANT
22	DOCUMENTS IN QUOTES.
23	ONE IS THE INTERNAL REPORT CALLED "FACEBOOK SECRET SAUCE"
24	THAT EXPLAINS THAT USERS WILL SHARE MORE INFORMATION IF GIVEN
25	MORE CONTROL OVER WHO THEY ARE SHARING IT WITH AND HOW THEY

SHARE. THAT'S WHAT FACEBOOK WAS DECEIVING USERS ON. AND
THIS -- NOW IT'S TEN YEARS OLD. THIS STATEMENT -- THIS POST
FROM MARK ZUCKERBERG, WHAT HE SAYS HERE IN 109, I'M QUOTING IT
NOW, "WHEN I BUILT THE FIRST VERSION OF FACEBOOK, ALMOST NOBODY
I KNEW WANTED A PUBLIC PAGE ON THE INTERNET. THAT SEEMED
SCARY. BUT AS LONG AS THEY COULD MAKE THEIR PAGE PRIVATE, THEY
FELT SAFE SHARING WITH THEIR FRIENDS ONLINE. CONTROL IS KEY.
WITH FACEBOOK, FOR THE FIRST TIME, PEOPLE HAD THE TOOLS THEY
NEEDED TO DO THIS. THAT'S HOW FACEBOOK BECAME THE WORLD'S
BIGGEST COMMUNITY ONLINE."

AND THAT'S OUR FUNDAMENTAL ALLEGATION IS THAT FACEBOOK WAS ACTIVELY DECEIVING AND LYING TO USERS ABOUT WHAT IT WAS DOING WITH THE DATA AND THERE WAS NO WAY FOR USERS TO KNOW THAT.

SO WHEN A USER SHARES PHOTOS OF ITS CHILD FOR 15 YEARS ON FACEBOOK THINKING IT'S ONLY GOING TO GET SHARED WITH ITS

FRIENDS, BUT IT'S ACTUALLY GETTING SHARED WITH OTHER APPS AND PEOPLE WHO WANT ACCESS TO THE DATA AND INFORMATION, THAT'S OUR ALLEGATION. THAT WAS DECEPTIVE, AND STEALING THAT FEED STOCK OR VITAL INFORMATION TO MAINTAIN ITS DOMINANCE IN THESE MARKETS, THAT'S THE DECEPTION AND THAT'S WHAT FACEBOOK GENERALLY AND SPECIFICALLY WAS LYING TO USERS ABOUT, BOTH WITH TERMS OF USE AND SERVICE AND PUBLIC STATEMENTS THAT WOULD ENSURE IT HAD THE SECRET SAUCE.

THE REASON -- AND THIS WAS OBSERVED IN THE DISTRICT OF D.C. CASE -- IT'S A LOGICAL, UNDERSTANDABLE DISTINCTION.

1 PEOPLE WON'T POST PUBLICLY A VIDEO OF THEIR INFANT CHILD ON 2 YOUTUBE BECAUSE IT'S PUBLIC. BUT THEY WILL POST THAT IN THEIR 3 SOCIAL NETWORK ON FACEBOOK. THAT'S THE DISTINCTION. 4 SO TO LIE ABOUT PRIVACY AND DATA PROTECTION ISN'T GENERAL. 5 IT'S THE MOST SPECIFIC, MOST IMPORTANT THING THAT MADE 6 FACEBOOK, FACEBOOK. 7 THE COURT: LET ME ASK COUNSEL FOR THE ADVERTISERS, 8 IS THERE ANY TIMELINE YOU CAN PROVIDE, OR IF YOU WANT TO ADD 9 ANYTHING TO WHAT'S ALREADY BEEN SAID ABOUT WHAT PLAINTIFFS, 10 WHAT PLAINTIFFS KNEW? 11 MR. BATHAEE: YES, YOUR HONOR. 12 SO IN APRIL -- ON APRIL 30TH, 2015 WAS THE FIRST BIG 13 PLATFORM MOVE AND THAT'S WHEN 40,000 DEVELOPERS WERE EXPELLED 14 OFF THE PLATFORM. 15 UP UNTIL THAT PERIOD, FACEBOOK KNOWS FOR ABOUT THREE YEARS 16 THAT THIS IS GOING TO HAPPEN AND TELLS PEOPLE TO KEEP 17 DEVELOPING, SO IT'S UNDER A DUTY TO SPEAK UP UNTIL THAT POINT. 18 AND AFTERWARDS, FACEBOOK THEN STARTS TO CONSISTENTLY 19 PEDDLE PRETEXT, AND WE ALLEGE THE PRETEXTUAL STATEMENTS IN 502, 20 503, THAT'S ON THE DAILY ANNOUNCEMENT IN 2015, APRIL 30TH, THE 21 WHO, WHAT, WHERE, AND WHEN; 505, STATEMENTS TO DEVELOPERS RIGHT 22 BEFORE THE ANNOUNCEMENT INCLUDING AIRBIOUITY AND MICROSOFT; 23 508, A BLOG POST APRIL 30TH, 2015 THAT SAYS IT WAS ABOUT GIVING 24 PEOPLE CONTROL OVER THEIR DATA; 509, AN FAQ WHICH THEN GOT 25 POSTED ON STACK OVERFLOW BY SIMON CROSS, AND THAT'S ALL ALLEGED

IN PARTICULAR IN THE COMPLAINT; AND THEN ON MARCH 26TH, 2018, THERE'S ANOTHER BLOG POST THAT THEN, RIGHT AROUND THE BIG CHANGES, YOU KNOW, IN AND AROUND THE CANVAS CONDUCT, THEY POINT BACK TO THE ORIGINAL CHANGE IN 2015 AND SAY, OH, THAT WAS TO PREVENT MISUSE OF USER DATA; 514 TO 515, WE SAY -- THERE'S A NOVEMBER 24TH, 2018 BLOG POST THAT SAYS, OH, THOSE AGREEMENTS THAT YOU HEAR ABOUT, THEY WERE MADE ON A SHORT-TERM BASIS AND ONLY TO PREVENT APPS FROM BREAKING IN THE NEAR TERM. AND OF COURSE THAT WAS FALSE, WE ALLEGE.

AND HOW DO WE KNOW THAT THE PRETEXT WAS FALSE, YOUR HONOR?

AND HOW DO WE KNOW THAT THE PRETEXT WAS FALSE, YOUR HONOR?

WE HAVE THEIR INTERNAL DOCUMENTS WHICH WERE MADE PUBLIC ON

NOVEMBER 6TH, 2019 BY NBC WHERE THEIR SENIOR-MOST API ENGINEER

SAYS THE VERY PRETEXT THAT THEY STATED IN THESE STATEMENTS WERE

FALSE AND PABLUM, AND THAT'S AT PARAGRAPHS 178 AND 179.

SO THERE IS A FACT QUESTION AS TO WHETHER THOSE -- THAT WAS, IN FACT, PRETEXTUAL, AND I THINK WE'VE ALLEGED ENOUGH TO SHOW THAT THOSE STATEMENTS WERE FALSE.

AND THAT'S THE TIMELINE. SO FROM 2015 TO 2000 -- FROM 2015 UNTIL NOVEMBER OF 2018, YOU HAVE A SERIES OF FALSE STATEMENTS, AND THEN EVENTUALLY THE ENTIRE TRUTH COMES OUT ON NOVEMBER 6TH, 2019.

AND THIS IS ONLY WITH RESPECT TO CONDUCT THAT FALLS, YOU KNOW, PAST THE 2016 DECEMBER PERIOD, BEFORE THAT PERIOD.

THERE IS -- THERE ARE SOME ALLEGATIONS WITH RESPECT TO THE MERGERS, YOUR HONOR, THAT THEY WERE FALSE STATEMENTS ABOUT

1 WHETHER THEY WOULD INTEGRATE WHATSAPP AND INSTAGRAM MADE TO REGULATORS IN 2014. THAT'S AT PARAGRAPH 518 OF OUR COMPLAINT. 2 3 THAT WASN'T REVEALED UNTIL AUGUST 2016, SO THAT'S PROBABLY WHEN THAT -- SORRY -- UNTIL MAY 2017. THAT'S WHEN THAT CLOCK 4 5 STARTS. 6 THE COURT: SO BOTH OF THESE COMPLAINTS ARE VERY LONG 7 WITH OVER 500 PARAGRAPHS. YOUR COMPLAINT HAS OVER 500 8 PARAGRAPHS. SO YOU'RE SAYING LOOK AT 503, 505, 508, 509, 178, 9 179, AND 518? 10 MR. BATHAEE: 518, 513, 514, 515. THERE'S A WHOLE 11 SECTION ON IT, YOUR HONOR. IT'S GOT A MAJOR HEADING ON 12 FRAUDULENT CONCEALMENT. 13 AND, YOUR HONOR, I DO WANT TO ADD 491 THROUGH -94 ABOUT 14 THE DUTY TO SPEAK AT THE TIME, AND OF COURSE THE HIGHLY -- THE 15 STATEMENT MADE FROM A SENIOR EXECUTIVE AT FACEBOOK IN 2010 THAT 16 IF ILYA SUKHAR TOLD THE TRUTH, THERE WOULD BE, QUOTE, A HIGH LIKELIHOOD OF BREAKING INTO JAIL. 17 18 SO WE DO ALSO ALLEGE A CODE OF SILENCE IN THE FACE OF A 19 DUTY TO SPEAK. 20 SO ALL OF THAT TOGETHER ARE THE ACTIVE CONDUCT WE ALLEGE 21 FRAUDULENTLY CONCEALED THE ANTICOMPETITIVE CONDUCT. YOU 22 COULDN'T BRING THIS VERY ANTITRUST SUIT WITHOUT THAT 23 INFORMATION, AND IT WAS DESIGNED TO KEEP THAT INFORMATION OUT 24 OF PEOPLE'S HANDS. 25 THE COURT: AREN'T YOU SEEKING A PREVENTATIVE

1	INJUNCTION REGARDING THE PLATFORM-RELATED CONDUCT, SIMILAR TO
2	WHAT THE STATE SOUGHT?
3	MR. BATHAEE: NO, YOUR HONOR.
4	WE'RE SEEKING ONLY DAMAGES. AND TO THE EXTENT WE ASK FOR
5	EQUITABLE RELIEF IN THE EQUITABLE RELIEF IN THE COMPLAINT,
6	WE JUST WANT AN INJUNCTION. SO WE'RE NOT ASKING TO RESTORE OR
7	ANYTHING INJUNCTIVE OR CHANGE ANYTHING WITH RESPECT TO THE
8	PLATFORM.
9	THE COURT: OKAY. SO YOU'RE NOW DISCLAIMING THAT?
LO	BECAUSE
L1	MR. BATHAEE: WELL, WE DID SO IN OUR SUPPLEMENTAL
L2	BRIEF, YOUR HONOR, ON THE INJUNCTION. SO WE DON'T RAISE THE
L3	LACHES ISSUES.
L 4	I DO WANT TO NOTE, OF COURSE, THAT IF THERE IS FRAUDULENT
L5	CONCEALMENT, THERE IS NO LACHES BECAUSE THERE WOULD BE UNCLEAN
L 6	HANDS.
L7	BUT JUDGE FREEMAN NEVER REACHED THAT ISSUE, EITHER.
L8	THE COURT: OKAY. SO YOU'RE WITHDRAWING YOUR REQUEST
L9	FOR PERMANENT INJUNCTIVE RELIEF.
20	WHAT ABOUT THE CONSUMER PLAINTIFFS? ARE YOU STILL SEEKING
21	YOUR INJUNCTIVE RELIEF, OR NOT?
22	MR. SWEDLOW: CAN I ANSWER IT THIS WAY? THE
23	INJUNCTIVE RELIEF THE REQUEST FOR RELIEF, WE MAKE TWO
24	ARGUMENTS.
25	ONE IS THAT IT'S NOT APPROPRIATE FOR THIS MOTION TO
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1 DISMISS BECAUSE IT'S NOT A CLAIM, BUT I'M GOING TO JUST FALL ON 2 YOUR MERCY AND YOU'LL DECIDE THAT ONE, WHETHER I'M RIGHT OR 3 WRONG ON THAT. 4 BUT MORE IMPORTANTLY -- I DON'T WANT TO READ THE WHOLE 5 QUOTE AGAIN, BUT IF THE INJUNCTIVE RELIEF IS SUBJECT TO A 6 LACHES DEFENSE --7 THE COURT: UM-HUM. 8 MR. SWEDLOW: -- THE STATE MADE LITERALLY NO ARGUMENT 9 AND DIDN'T PROVIDE, QUOTE, "ANY JUSTIFICATION FOR THEIR LONG 10 DELAY IN FILING." WE BELIEVE THAT PARAGRAPHS -- THAT 11 PARAGRAPH 238, ALONG WITH A COUPLE OTHER PARAGRAPHS I'D LIKE TO 12 IDENTIFY FOR YOU, I WOULD SAY 152 AND 146, IDENTIFY THE 13 JUSTIFIABLE DELAY IN BRINGING A CLAIM BASED ON DECEPTION. 14 AND SO I WOULD -- I WOULD ASK THE COURT TO CONSIDER THAT 15 IF YOU'RE GOING TO APPLY LACHES TO THE REQUEST FOR INJUNCTIVE 16 RELIEF, THAT YOU LOOK AT ALL OF THE ALLEGATIONS WE MADE ABOUT 17 JUSTIFIABLE DELAY. 18 AND THIS JUSTIFIABLE DELAY IS THAT THE GOVERNMENT, THE 19 U.K. GOVERNMENT, THE UNITED STATES GOVERNMENT, COULD NOT HAVE 20 KNOWN THE DECEPTION THAT FACEBOOK WAS ENGAGING IN UNTIL 2018, 21 2019, AND 2020. SO THE CONSUMER CLASS COULD ALSO NOT HAVE 22 KNOWN. 23 BUT I RECOGNIZE THAT THE INJUNCTIVE RELIEF IS DIFFERENT 24 THAN THE STATUTE OF LIMITATIONS, WHICH GIVES US AN ABSOLUTE 25 RIGHT FOR FOUR YEARS FROM DISCOVERY OF OUR CLAIM, AND THAT

1 WOULD HAVE BEEN -- THAT'S FROM DECEMBER 2016.

LACHES REQUIRES AN ANALYSIS OF BOTH PREJUDICE AND

JUSTIFIABLE DELAY. SO IT'S A DIFFERENT INQUIRY, BUT WE'VE

INCLUDED IN OUR COMPLAINT THINGS THAT THE STATE JUST DIDN'T, AT

LEAST IN THE FIRST ATTEMPT, DIDN'T INCLUDE.

THE COURT: LET ME ASK FACEBOOK, IF THE STATUTE OF LIMITATIONS IS TOLLED, DOES THAT ADDRESS FACEBOOK'S LACHES ARGUMENT? OR IS THERE STILL A LACHES ARGUMENT IF THERE'S TOLLING?

MS. MEHTA: NO, YOUR HONOR, I DON'T THINK IT DOES

ADDRESS THE TOLLING ARGUMENT BECAUSE THE TYPES OF RELIEF ARE

INDEPENDENT.

AND INSOFAR AS THEY ARE SEEKING INJUNCTIVE RELIEF, THE
ANALYSIS THAT JUDGE BOASBERG AND JUDGE FREEMAN WENT THROUGH IS
THAT IT IS LONG PAST TIME FOR THEM TO CHALLENGE THE CONDUCT
THAT THEY HAVE ALLEGED THAT IS YEARS AND YEARS AND YEARS OLD,
AND THERE IS SIGNIFICANT PREJUDICE TO FACEBOOK FROM HAVING AN
INJUNCTION TRYING TO UNWIND CONDUCT THAT IS THAT OLD.

THE COURT: BUT YOU WOULD -- YOU WOULD AGREE THAT CAMBRIDGE ANALYTICA WAS CERTAINLY A REVELATION ABOUT A LOT OF FACEBOOK'S PRACTICES, AND THAT'S MARCH 2018.

MS. MEHTA: THAT'S TRUE, YOUR HONOR. BUT I DON'T

THINK -- AND I HAVEN'T HAD A CHANCE YET TO ADDRESS THE

FRAUDULENT CONCEALMENT COMMENTS FROM THE OTHER SIDE, AND WITH

YOUR HONOR'S PERMISSION, I'D LIKE TO DO THAT BECAUSE IT DOES

NOT HELP THEM IN THIS CASE.

THIS IS NOT A PRIVACY CASE. THIS IS AN ANTITRUST CASE.

AND THEY HAVE DONE A LOT OF HAND WAVING AROUND THE DECEPTION

THEORY AND THE PRIVACY ALLEGATIONS AND WHY THEY THINK THEY

SOMEHOW CAN RECAST PRIVACY ALLEGATIONS IN AN ANTITRUST CASE,

WHICH I'LL HAPPILY TALK ABOUT LATER.

BUT FOR PURPOSES OF FRAUDULENT CONCEALMENT, THE LAW IS CLEAR: YOU ARE ON ACTUAL NOTICE -- YOU DON'T HAVE TO FIND CONSTRUCTIVE NOTICE, YOU ARE ON ACTUAL CONSTRUCTIVE -- ACTUAL NOTICE ONCE YOU HAVE NOTICE OF A FACT THAT IS SUFFICIENT TO EXCITE A SUSPICION. THAT IS THE CONMAR CASE FROM THE NINTH CIRCUIT, 858 F.2D AT 502. "ANY FACT THAT SHOULD EXCITE SUSPICION IS DEEMED TO GIVE THE PLAINTIFF ACTUAL NOTICE OF THEIR ENTIRE CLAIM."

AND LOOKING AT PARAGRAPH 238, WHICH IS THE PARAGRAPH THAT MR. SWEDLOW ASKED YOU TO LOOK AT WHERE THERE ARE 15 ALLEGATIONS THAT THEY CLAIM ARE RELATED TO FRAUDULENT CONCEALMENT, THOSE ALLEGATIONS ON THEIR FACE ESTABLISH THAT THERE WAS ACTUAL NOTICE WELL BEFORE THE STATUTE OF LIMITATIONS PERIOD BECAUSE THERE WAS ACTUAL NOTICE OF FACTS THAT WOULD HAVE BEEN ENOUGH TO EXCITE SUSPICION.

JUST THE FTC ORDER -- I'M HAPPY TO WALK THROUGH ALL THE PARAGRAPHS, BUT JUST THE FTC CONSENT DECREE, WHICH THEY SAY THEY WERE AWARE OF AND THEY SAY THEY RELIED UPON, WOULD BE SUFFICIENT TO EXCITE SUSPICION.

1 THERE WERE ALLEGATIONS ABOUT CANVAS AND BEACON, THOSE WERE PUBLICIZED AT THE TIME. THOSE ARE PUBLIC FACTS THAT 2 3 JUDGE FREEMAN FOUND IN REVEAL CHAT WOULD BE MORE THAN ENOUGH TO 4 EXCITE SUSPICION AND THEREFORE CREATE KNOWLEDGE. 5 SO WHATEVER HAPPENED WITH RESPECT TO CAMBRIDGE ANALYTICA 6 IN 2018 IS IRRELEVANT AS LONG AS THERE WAS -- AND THIS IS ONE 7 INDEPENDENT BASIS, BY THE WAY, TO DEFEAT FRAUDULENT 8 CONCEALMENT, THERE'S OTHER BASES, TOO -- BUT ONE INDEPENDENT 9 BASIS WOULD BE AS LONG AS THEY HAD ACTUAL NOTICE OF A FACT 10 UNDER CONMAR, WHICH THEY DO ACCORDING TO THEIR OWN ALLEGATIONS, 11 THAT WOULD BE ENOUGH. 12 THE OTHER ISSUES -- AND I'LL BE VERY BRIEF HERE -- THE 13 OTHER ISSUES WITH RESPECT TO THEIR FRAUDULENT CONCEALMENT 14 ALLEGATIONS ARE THE LACK OF SPECIFICITY WITH RESPECT TO THE 15 ALLEGATIONS IN PARAGRAPH 238, AND I WON'T WALK THROUGH THEM, 16 YOUR HONOR CAN LOOK AT THOSE ALLEGATIONS, BUT THEY ARE 17 GENERALIZED STATEMENTS ABOUT PRIVACY AND THERE'S NO SPECIFIC 18 ALLEGATION THAT ANY OF THEM WERE FALSE. 19 PARAGRAPH 239 LUMPS THEM ALL TOGETHER AND THEN 20 CONCLUSORILY ALLEGES THAT THEY WERE FALSE. BUT THERE'S NO 21 SPECIFIC ALLEGATION THAT THEY WERE FALSE. 22 AND THEN FINALLY, THERE'S NO ALLEGATION -- AND THIS IS 23 CRITICAL -- THAT THERE WAS ANY DILIGENCE AT ALL.

US ABOUT REVELATIONS AS TO PRIVACY, WITH RESPECT TO THE CLAIMS

AND SO WHATEVER CAMBRIDGE ANALYTICA DOES OR DOES NOT TELL

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1 AT ISSUE HERE, THEIR TOLLING THEORY FAILS AT ALL THREE STEPS OF THE WAY ON FRAUDULENT CONCEALMENT. INDEPENDENTLY, EACH ONE OF 2 3 THOSE BASES IS CONMAR AND THE FACT THAT THEY HAD ACTUAL NOTICE. THE COURT: ALL RIGHT. I'LL GIVE A BRIEF RESPONSE 4 5 AND THEN I'D LIKE TO MOVE ON TO A NEW TOPIC. 6 MR. SWEDLOW: SO I'M NOT SURE IF FACEBOOK IS ACTUALLY 7 SAYING THAT WE HAD ACTUAL NOTICE OF THE CLAIM THAT THE D.O.J. 8 FIGURED OUT IN 2019. 9 WHAT HAPPENED WITH THE FTC CONSENT DECREE FROM 2011 AND 10 2012 IS FACEBOOK DENIED ANY WRONGDOING AND WAS CAUGHT ACTUALLY 11 LYING TO EVERYONE ABOUT WHAT THEY WERE DOING WITH THE DATA, 12 WHICH IS WHY THEY SETTLED WITH THE D.O.J. FOR \$5 BILLION IN 13 2019. 14 WE DON'T HAVE ANY OBLIGATION TO JUSTIFY DILIGENCE UP UNTIL 15 OR BEYOND DECEMBER OF 2016 BECAUSE THAT'S HOW THE STATUTE OF 16 LIMITATIONS WORK. 17 AND I DON'T WANT TO CONFUSE THE TIME THAT THE PLAINTIFFS' 18 ATTORNEYS TOOK TO DEVELOP THEIR CASE AND STRATEGY AND FILE IT 19 BECAUSE CAMBRIDGE ANALYTICA IS CLEARLY AND COMFORTABLY WITHIN 20 THE STATUTE OF LIMITATIONS PERIOD. 21 IF FACEBOOK IS SAYING THAT OUR CLAIM SHOULD BE BARRED 22 BECAUSE THEY LIED TO THE FTC WHEN THEY GOT CAUGHT FOR SOME 23 PRIVACY AND DECEPTION CONSUMER DATA VIOLATIONS IN 2011, THAT 24 BECAUSE THEY SUCCESSFULLY LIED AND DENIED IT BUT SOMEBODY GOT 25 AN INKLING OF WHAT THEY WERE DOING BACK THEN, THAT CLAIMS

1 SHOULD BE BARRED FOREVER, THEN THAT'S A WAY TO DOMINATE THE 2 MARKET AND DECEIVE CONSUMERS. 3 THAT CAN'T BE THE LAW. THE LAW CAN'T BE THERE'S A WORD 4 CALLED BEACON AND THAT WAS IN THE CONSENT DECREE, SO THE FACT 5 THAT CAMBRIDGE ANALYTICA AND ALL OF ITS REVELATIONS, YOU SHOULD 6 HAVE KNOWN THAT, CONSUMERS. 7 D.O.J. DIDN'T KNOW IT. FTC DIDN'T KNOW IT. THE U.K. 8 HOUSE OF COMMONS DIDN'T KNOW IT. CONGRESS DIDN'T KNOW IT. BUT 9 YOUR CLAIM IS BARRED BECAUSE WE GOT CAUGHT FOR THE TIP OF THE 10 ICEBERG IN 2011, LIED ABOUT IT, KEPT DOING EVERYTHING ELSE 11 UNTIL WE ACTUALLY GOT CAUGHT LATER DURING THE LIMITATIONS 12 PERIOD. 13 THAT CANNOT BE THE WAY IT WORKS AND IT'S NOT THE WAY YOU 14 FOUND IT TO WORK IN BROWN V. GOOGLE. 15 THE COURT: CAN WE GO ON TO THE MARKET ALLEGATIONS, 16 PLEASE. I HAVE A QUESTION FOR CONSUMERS. 17 WHY ARE TIKTOK AND SNAPCHAT NOT INCLUDED IN THE SOCIAL 18 NETWORK MARKET? MR. SWEDLOW: WELL, TIKTOK AND SNAPCHAT JUST DON'T 19 20 SERVE THE SAME FUNCTION OR ROLE AS A SOCIAL NETWORK LIKE 21 FACEBOOK. YOU CAN'T -- YOU CAN'T -- YOU CAN'T CREATE THE SAME 22 KIND OF SOCIAL NET OR SOCIAL NETWORK THAT YOU CAN WITH 23 FACEBOOK. 24 NOW, TIKTOK AND SNAPCHAT ARE IN THE SOCIAL MEDIA MARKET, 25 WHICH IS -- WE'VE DEFINED TWO MARKETS. SO IT'S SIMPLY THAT THE

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FUNCTIONALITY AVAILABLE FOR TIKTOK AND SNAPCHAT ARE NOT THE SAME AS FACEBOOK AND A SOCIAL NETWORKING MARKET. AGAIN, I DON'T THINK THAT'S FACTUALLY CLOSE, BUT THAT'S OUR FACTUAL ALLEGATION OF DEFINING THE MARKET AND I THINK IF WE'RE JUST ADOPTING SOME OF THE REASONING FROM THE DISTRICT OF D.C., EVEN THOUGH IT WAS MORE ODDLY DEFINED, THE PERSONAL SOCIAL NETWORK MARKET THAT WAS ACCEPTED BY THE DISTRICT COURT THERE IS A MORE PARTICULARIZED DEFINITION. OURS IS SIMPLY IDENTIFYING SOCIAL NETWORK AS DIFFERENT FROM SOCIAL MEDIA, BUT WE'RE ALSO ACKNOWLEDGING THE EXISTENCE OF THE SOCIAL MEDIA MARKET. THE COURT: ALL RIGHT. BUT YOUR DEFINITION IS PRETTY BROAD. BUT LET -- YOU KNOW, ALLOWING USERS TO COMMUNICATE AND INTERACT WITH FRIENDS. BUT LET ME MOVE TO MY NEXT TOPIC. DO YOU HAVE ANY CASE THAT SAYS THAT A PERCENTAGE OF ADVERTISING REVENUE IS A GOOD PROXY FOR PERCENTAGE OF SOCIAL MEDIA MARKET? MR. SWEDLOW: SO, NO. BUT IF I COULD JUST GIVE A MORE COMPLETE ANSWER THAN JUST NO? THE COURT: OKAY. MR. SWEDLOW: WHAT -- I THINK THE INQUIRY HERE IS THAT THE MARKET POWER OR MARKET SHARE THAT WAS CONSIDERED IN THE FTC CASE WAS -- THIS IS ON PAGE 27 OF THE FTC CASE -- ALL THE FTC ALLEGED WAS THAT THEY, QUOTE, MAINTAINED -- THAT

FACEBOOK MAINTAINED A DOMINANT SHARE OF THE U.S. PERSONAL SOCIAL NETWORKING MARKET, AND THEN IT PARENTHETICALLY SAID, IN EXCESS OF 60 PERCENT, AND NOTHING ELSE.

WHAT THE COURT SAID ON THE NEXT PAGE, ON 28, IS "IT IS HARD TO IMAGINE A MARKET SHARE ALLEGATION THAT IS MUCH MORE CONCLUSORY THAN THE FTC HERE." THAT WAS AT THE TIME THEY ALLEGED IT BECAUSE THEY BELIEVED THAT WAS SUFFICIENT. THE COURT SAID IT WASN'T.

IN CONTRAST, OUR COMPLAINT ALLEGES A BUNCH OF DIFFERENT WAYS THAT YOU COULD MEASURE MARKET SHARE, INCLUDING, BUT NOT LIMITED TO, ADVERTISING REVENUE.

AND LET ME JUST BE CLEAR OF HOW IT'S ALLEGED AND WHAT
WE'RE ARGUING HERE TODAY. ADVERTISING REVENUE IS NOT A PROXY
OR THE DEFINITION OF THE MARKET SHARE BECAUSE IT'S A DIFFERENT
MARKET. BUT IT'S INFORMATIVE AND FACEBOOK CONSIDERS IT
INFORMATIVE OF WHAT THE MARKET SHARE OF THE RELEVANT MARKET IS.

IN OTHER WORDS, IF YOU ARE A SOCIAL MEDIA COMPANY LIKE FACEBOOK AND YOU COMPETE WITH OTHER SOCIAL MEDIA COMPANIES LIKE SNAPCHAT AND TWITTER AND LINKEDIN OR WHATEVER IT IS, IF YOU INTERNALLY IDENTIFY THAT YOU GET 85 PERCENT OF THE ADVERTISING REVENUE AND THAT'S HOW YOU ARE APPROXIMATING YOUR MARKET SHARE, THEN IT'S RELEVANT FOR THE INQUIRY. IT IS NOT THE DEFINITION OF MARKET SHARE, BUT IT'S RELEVANT FOR THE INQUIRY.

IT'S SIMILARLY FOR THE TIME SPENT ON SOCIAL MEDIA OR SOCIAL NETWORKS. FACEBOOK, IN ITS INTERNAL DOCUMENTS, WHICH WE

1 QUOTE, IDENTIFIES TIME SPENT AS A RELEVANT METRIC.

WHAT WE DID IN OUR COMPLAINT, WHICH IS WHAT THE <u>FTC</u> ORDER SAYS THE FTC DIDN'T DO, IS WE TOOK SPECIFIC POSITIONS ON MARKET SHARE PERCENTAGES BASED ON SPECIFIC METRICS. ONE OF THOSE METRICS IS TIME SPENT. ANOTHER ONE IS ADVERTISING REVENUE.

BUT WE'RE NOT SAYING THAT EITHER ARE DEFINITIVE OR

IRREBUTTABLE. WE'RE SAYING, FOR PURPOSES OF OUR PLEADING, WE

DID ACTUALLY IDENTIFY FACEBOOK'S MARKET SHARE IN THE TWO

RELEVANT MARKETS, AND WE IDENTIFIED WHAT WE BASED THAT ON,

WHICH WAS MARKET STUDIES AND FACEBOOK'S OWN MARKET STUDIES.

SO IT ISN'T THAT THERE'S A CASE THAT SAYS ADVERTISING
REVENUE IS GOOD ENOUGH. IT'S THAT ADVERTISING REVENUE IS
RELEVANT TO THE MARKET SHARE AND WE USED IT AS FACTS RELEVANT
TO THE DEFINITION OF THE MARKET SHARE.

IN TERMS OF THE TIME SPENT ONE THOUGH, PART OF THE

ALLEGATION OF DECEPTION IS THAT FACEBOOK ACQUIRED A COMPANY

THAT TRACKS PEOPLE WHO LEFT FACEBOOK AND SPENT TIME IN OTHER

APPS, OTHER SOCIAL MEDIA AND POTENTIALLY SOCIAL NETWORK APPS,

AND THEY TRACKED THAT TIME TO FIGURE OUT, HOW DOES FACEBOOK'S

MARKET SHARE OF SOCIAL MEDIA COMPARE?

THAT'S -- OUR ALLEGATION IS THAT FACEBOOK VALUED THAT AS A RELATIVE AND COMPARATIVE METRIC FOR MARKET SHARE, AND SO WE IDENTIFIED IT FROM FACEBOOK'S OWN DOCUMENTS AS DEMONSTRATING DOMINANCE AND MARKET SHARE.

THE COURT: LET ME ASK FACEBOOK, IN REVEAL CHAT,

1	JUDGE FREEMAN SAID THAT THE BOUNDARIES OF THE SOCIAL DATA
2	MARKET SHOULD BE DECIDED ON A MORE CLEARLY DEVELOPED FACTUAL
3	RECORD.
4	DO YOU DISAGREE WITH THAT? IS IT SOMETHING THAT SHOULD BE
5	DECIDED AT THE MOTION TO DISMISS STAGE?
6	MR. PANNER: YOUR HONOR, THIS IS AARON PANNER. I'LL
7	BE ADDRESSING THAT ISSUE FOR FACEBOOK.
8	IN <u>REVEAL CHAT</u> , OF COURSE, JUDGE FREEMAN DIDN'T NEED TO
9	DECIDE THAT ISSUE BECAUSE SHE DISMISSED THAT CASE WITHOUT
LO	PREJUDICE IN <u>REVEAL CHAT I</u> AND ULTIMATELY DIDN'T ADDRESS IT IN
L1	REVEAL CHAT II.
L2	WHAT SHE SAID ABOUT THE SOCIAL DATA MARKET, WHICH IS A
L3	DIFFERENT CONSTRUCT FROM WHAT THE CONSUMERS HAVE ALLEGED HERE,
L 4	IS THAT SHE WAS WILLING TO HEAR MORE ABOUT IT AT A LATER STAGE
L5	IF THE CASE PROCEEDED, AND OF COURSE THAT TURNED OUT TO BE
L 6	DICTA.
L7	NOTABLY, WITH REGARD TO THE ADVERTISING MARKET, SHE
L 8	INDICATED THAT SHE DIDN'T SEE ENOUGH AND WANTED TO MAKE SURE
L9	THAT THERE WERE ADEQUATE FACTS PLEADED WITH REGARD TO THE
20	NATURE OF AN ADVERTISING MARKET WHICH, AGAIN, DIDN'T NEED TO BE
21	REACHED IN REVEAL CHAT II.
22	BUT CERTAINLY IN THIS CASE, THE NATURE OF THE MARKETS THAT
23	HAVE BEEN ALLEGED BOTH FROM THE POINT OF VIEW OF MARKET
24	DEFINITION SPEAKING NOW TO THE CONSUMER, TO THE USER CASE
25	BOTH WITH RESPECT TO MARKET DEFINITION AND MARKET POWER ARE

INADEQUATE.

AND I THINK, IF YOUR HONOR WOULD ALLOW ME, I'LL JUST SPEAK

VERY BRIEFLY TO THE COMPARISON TO JUDGE BOASBERG'S DECISION IN

THE FTC CASE BECAUSE I THINK IT REVEALS A FUNDAMENTAL PROBLEM

WITH WHAT THE USERS HAVE ALLEGED HERE.

THE USERS HERE ADMIT THAT FACEBOOK IS COMPETING WITH
YOUTUBE AND TIKTOK AND SNAPCHAT AND TWITTER AND IMESSAGE AND
ANY NUMBER OF SOCIAL, WHAT THEY CALL SOCIAL MEDIA APPS.

THE COMPETITION IS EVEN BROADER BASED ON THE ALLEGATIONS
IN THE COMPLAINT BECAUSE WHAT THEY SAY IS FACEBOOK IS USED FOR
ENTERTAINMENT AND FOR KILLING TIME, AND OF COURSE THERE'S MANY
DIFFERENT APPLICATIONS THAT A USER CAN REACH SIMPLY BY PRESSING
AN ICON ON THEIR PHONE IF THEY WANT TO BE ENTERTAINED OR KILL
TIME.

AND SO THE PROBLEM WITH THE ALLEGATIONS HERE -- SO THE WAY
THAT THE FTC TRIED TO GET OUT OF THAT PROBLEM IS IT SAID, WE'RE
ACTUALLY GOING TO LIMIT OUR MARKET TO A PARTICULAR
FUNCTIONALITY, A PARTICULAR FEATURE OF FACEBOOK, WHICH WE'RE
GOING TO DUB PERSONAL SOCIAL NETWORKING, AND ALL OF THE OTHER
THINGS THAT PEOPLE DO ON FACEBOOK, THAT'S NOT PART OF OUR
MARKET.

AND IN DOING THAT, THE COURT SAID, OKAY, I UNDERSTAND WHAT YOU'RE SAYING ABOUT THAT FUNCTIONALITY. IT'S THIN, BUT I'M GOING TO ALLOW IT. BUT NOW YOU HAVE NO ABILITY TO ALLEGE MARKET POWER BECAUSE I DON'T KNOW HOW -- YOU KNOW, WHAT YOU'RE

MEASURING WHEN YOU TALK ABOUT A SHARE OF A MARKET.

NOW, WHAT THE -- WHAT PLAINTIFFS HAVE DONE HERE IS THEY'VE SAID, WELL, ACTUALLY, WE'RE TALKING ABOUT EVERYTHING THAT YOU DO ON FACEBOOK.

BUT THEN THEY HAVE NO BASIS TO SAY THAT ALL OF THE OTHER APPS, WHICH THEY CONCEDE PROVIDE COMPETITIVE FEATURES TO PRECISELY WHAT THEY SAY IS WITHIN THE MARKET, THEY HAVE NO BASIS TO SAY THAT'S NOT PART OF THE MARKET. THEY HAVE NO BASIS FOR SAYING THAT THERE'S, THERE'S A SEPARATE MARKET FOR SOCIAL NETWORK, FOR SOCIAL NETWORKS.

THEY ALSO FAIL TO ALLEGE MARKET POWER BECAUSE,

NOTWITHSTANDING WHAT MR. SWEDLOW HAS SAID, THEIR ALLEGATIONS

ARE EQUALLY CONCLUSORY WITH REGARD TO THE MARKET. WHAT THEY

SAY IS IT'S MORE THAN 65 PERCENT. THEY DON'T EXPLAIN HOW

THEY'VE MEASURED THAT. THEY DON'T EXPLAIN WHAT'S IN THE

DENOMINATOR.

AND I THINK WHAT'S, WHAT'S KEY IS, YOU KNOW, THE STATEMENT ABOUT ADVERTISING REVENUE, AS JUDGE BOASBERG INDICATED, IT'S ACTUALLY IRRELEVANT TO THE NATURE OF THE MARKET THAT THEY'VE ALLEGED, WHICH IS A USER SIDE MARKET. THERE COULD BE A -THERE COULD BE A SERVICE THAT DOESN'T RECEIVE ANY ADVERTISING REVENUE THAT'S A MAJOR COMPETITOR ON THE USER SIDE. AND SO ADVERTISING REVENUE ACTUALLY DOESN'T TELL YOU ANYTHING ABOUT MARKET SHARE.

AND SO THERE'S REALLY A FUNDAMENTAL PROBLEM WITH THE --

WITH BOTH THE MARKET DEFINITION AND THE MARKET POWER, MARKET SHARE ALLEGATIONS IN THE CONSUMER COMPLAINT.

THE COURT: ALL RIGHT. THANK YOU.

I'M GOING TO GIVE YOU A VERY QUICK OPPORTUNITY TO RESPOND,

MR. SWEDLOW, AND THEN I'D LIKE TO GO TO THE SOCIAL ADVERTISING

MARKET, PLEASE.

MR. SWEDLOW: OKAY.

WHAT HAPPENED IN THE FTC CASE IS THAT THE FTC IDENTIFIED NOTHING, THEY DIDN'T IDENTIFY ANY PERCENTAGE OF ANY REVENUE OR TIME SPENT. THE JUDGE WAS TRYING TO IDENTIFY WHAT THEY COULD HAVE DONE AND THEY DIDN'T DO. THEY DIDN'T DO ANY OF IT. WHAT THE COURT SAID IS THAT THEY DIDN'T EVEN PROVIDE AN ESTIMATED ACTUAL FIGURE OR RANGE FOR FACEBOOK'S MARKET SHARE AT ANY POINT OVER THE PAST TEN YEARS. THE FTC DIDN'T DO ANYTHING.

WHAT WE DID, STARTING WITH PARAGRAPH 286, IS IDENTIFY FROM FACEBOOK'S DOCUMENTS AND FACEBOOK'S DATA WHAT THEY BELIEVE THEIR RELEVANT MARKET SHARE ARE FOR THE TWO MARKETS THAT THE HOUSE REPORT ACTUALLY RECOGNIZED AS MARKETS. THAT'S THE SOCIAL NETWORK AND THE SOCIAL MEDIA MARKETS. WE DIDN'T INVENT THESE MARKETS.

I'LL ALSO ADD, WE FILED OUR COMPLAINT FIRST, SO IT ISN'T LIKE WE TRIED TO FIX WHAT THE FTC DID IN THEIR COMPLAINT. WE FILED OUR COMPLAINT. WE DEFINED OUR MARKET. WE JUSTIFIED OUR PERCENTAGES.

THE FTC DIDN'T BELIEVE THEY NEEDED TO, AND IN THEIR FIRST

DRAFT OF THEIR FIRST COMPLAINT, THEY DIDN'T. THEY MAY IN THE
NEXT COMPLAINT. THEY MAY CHOOSE TO CITE PERCENTAGES OVER THE
PAST TEN YEARS.
WE DID. WE IDENTIFIED WHY TIME SPENT IS RELEVANT, WHY
ADVERTISING REVENUE IS RELEVANT, AND THAT CAN BE DISPUTED LATER
IN THE CASE AS A FACTUAL DISPUTE, BUT WE DID WHAT THE JUDGE IN
THE <u>FTC</u> CASE SAID THE FTC NEEDS TO DO, WHICH IS SOMETHING
BEYOND SAYING SIMPLY THEY HAVE MARKET POWER.
THE COURT: LET'S GO TO THE SOCIAL ADVERTISING
MARKET, AND THESE ARE QUESTIONS FOR COUNSEL FOR THE PLAINTIFFS.
WHO'S GOING TO ANSWER? IS THAT YOU, MR. BATHAEE?
MS. ANDERSON: GOOD AFTERNOON, YOUR HONOR. I'LL BE
ADDRESSING THOSE.
THE COURT: OKAY, GREAT. THANK YOU.
SO CAN YOU DISTINGUISH THE NINTH CIRCUIT DECISION IN
HICKS V. PGA TOUR, WHICH DECLINED TO RECOGNIZE A MARKET THAT
WAS LIMITED TO A SINGLE TYPE OF ADVERTISING?
MS. ANDERSON: YES. <u>HICKS</u> REJECTED THE PLAINTIFFS'
PRODUCT MARKET BECAUSE THE PLAINTIFF ATTEMPTED TO NARROW THE
MARKET DEFINITION TO A SUBMARKET OF THE SUBMARKET OF A
SUBMARKET, AND THIS WAS ONE OF THOSE MARKET DEFINITIONS THAT
JUST WASN'T PLAUSIBLE ON ITS FACE.
SO THE MARKET THAT THE <u>HICKS</u> PLAINTIFFS TRIED TO DEFINE
WAS SUBDIVIDED IN THREE WAYS FROM GENERAL ADVERTISING. IT WAS
IN PLAY, WHICH IS BETWEEN COMMERCIALS; ADVERTISING ON

TELEVISION; AND DIRECTED AT GOLF SPACE.

SO THE SUBCLASSES IN <u>HICKS</u> ARE A SUBSTANTIALLY DIFFERENT SCOPE FROM THOSE ALLEGED BY THE ADVERTISERS. WE PROPOSE A STRAIGHTFORWARD SUBMARKET OF THE OVERALL ADVERTISING SUBMARKET, AND WE ALLEGE FACTS REGARDING REASONABLE INTERCHANGEABILITY AND LOW CROSS-ELASTICITY OF DEMAND, AND OUR ALLEGATIONS ARE SUPPORTED BY ROBUST <u>BROWN SHOE</u> FACTORS SHOWING THE ECONOMIC DISTINCTNESS OF A SOCIAL ADVERTISING MARKET FROM OTHER FORMS OF ADVERTISING.

AND MANY COURTS HAVE FOUND MORE GENERALLY DRAWN SUBMARKETS
WITHIN THE GENERAL ADVERTISING MARKET TO BE SUFFICIENT MARKET
DEFINITIONS, AND WE LAID OUT THOSE CASES IN FOOTNOTE 23 OF OUR
BRIEF ON PAGE 20.

THE COURT: SO WHY IS SOCIAL ADVERTISING DIFFERENT FROM SEARCH BASED ADVERTISING?

MS. ANDERSON: SOCIAL ADVERTISING USES DATA FROM SOCIAL NETWORKS TO TARGET USERS FOR ADS BASED ON THE REAL IDENTITIES, THEIR ATTRIBUTES, BEHAVIORS, AND GROUP MEMBERSHIPS.

WHAT'S UNIQUE ABOUT SOCIAL ADVERTISING IS THE RICH SOCIAL DATA THAT ALLOWS ADVERTISERS TO TARGET ADS TO INDIVIDUALS BASED ON WHAT THEY SHARE OR VIEW ON A SOCIAL NETWORK, SUCH AS THEIR EDUCATION LEVEL, WHERE THEY LIVE, WHAT THEY BUY, WHO THEIR FRIENDS ARE, WHAT THEIR HOBBIES AND INTERESTS ARE, AND WHAT GROUPS THEY BELONG TO.

AND MACHINE LEARNING ALGORITHMS USED IN SOCIAL ADVERTISING

1 ALSO ALLOW ADVERTISERS TO SEEK OTHER USERS WITH SIMILAR BEHAVIOR OR CHARACTERISTICS. SO THE ABILITY TO TAILOR AN 2 3 AUDIENCE SPECIFICALLY TO AN AD SETS SOCIAL ADVERTISING APART 4 FROM SEARCH ADVERTISING. 5 A SEARCH ADVERTISEMENT IS DISPLAYED IN RESPONSE TO A 6 SEARCH THAT YOU ENTER INTO A WEB BROWSER, AND SEARCH 7 ADVERTISING LACKS THE TARGETING FEATURES OF SOCIAL ADVERTISING. 8 THE AD IS POSTED JUST BASED ON WHAT THE SEARCH TERMS ARE. SO 9 THE SEARCH ADVERTISING LACKS THESE TARGETED FEATURES OF A --10 THE COURT: OH, I'M GOING TO HAVE TO DISAGREE WITH 11 YOU. I'VE HAD SO MANY CASES, THE SEARCH ENGINES ARE DOING 12 TARGETED ADVERTISING BASED ON USER PROFILES AND, IF ANYTHING, 13 THEY'RE GETTING EVEN MORE INFORMATION FROM SCANNING E-MAILS AND WHATNOT. SO I -- I WOULD JUST HAVE TO DISAGREE WITH YOU THERE. 14 15 YOU'RE SAYING NO SEARCH ADVERTISING IS TARGETED BASED ON 16 USER PROFILES? 17 MS. ANDERSON: LATER IN THE CLASS PERIOD, I BELIEVE 18 AS WE EXPLAINED IN OUR COMPLAINT, THE TARGETING FEATURES OF 19 DISPLAY AND SEARCH ADVERTISING WERE BECOMING, WERE BECOMING 20 BETTER AND POTENTIALLY CONVERGING WITH THE SOCIAL ADVERTISING 21 MARKET. 22 BUT FOR MOST OF THE CLASS PERIOD, OUR ALLEGATIONS ARE THAT 23 THE TARGETING FEATURES OF SEARCH ADVERTISING JUST DON'T COMPETE

BUT FOR MOST OF THE CLASS PERIOD, OUR ALLEGATIONS ARE THAT
THE TARGETING FEATURES OF SEARCH ADVERTISING JUST DON'T COMPETE
WITH THE RICH DATA THAT YOU GET WHEN SOCIAL ADVERTISING.
THE COURT: SO WHEN DO YOU THINK SEARCH ENGINES

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Τ	STARTED TARGETED ADVERTISING?
2	MS. ANDERSON: OUR COMPLAINT ALLEGES THAT THE
3	CONVERGING OF THE MARKETS BEGAN SOMETIME AROUND 2017 TO 2018.
4	THE COURT: ALL RIGHT. WELL SO YOU'RE SAYING
5	SEARCH BASED ENGINES DID NO TARGETED ADVERTISING BEFORE 2017?
6	THAT'S YOUR ALLEGATION?
7	MS. ANDERSON: OUR ALLEGATION IS THAT THE SEARCH
8	ADVERTISING, IT LACKS THE RICH FEATURES OF THE SOCIAL
9	ADVERTISING, AND THAT IN 2017/2018, THE MARKETS STARTED TO
LO	CONVERGE WITH THE TARGETING, FOR EXAMPLE, THAT GOOGLE HAS FROM
L1	ITS PRODUCTS.
L2	THE COURT: SO YOU'RE SAYING GOOGLE DIDN'T DO
.3	TARGETED ADVERTISING BEFORE 2017?
L 4	MS. ANDERSON: NOT TO THE EXTENT THAT THERE'S
L5	TARGETED ADVERTISING IN SOCIAL ADVERTISING WHERE YOU CAN
L 6	ADVERTISE BASED ON HOW, HOW USERS INTERACT WITHIN NETWORKS,
L7	WHAT THEY SHARE, THEIR INTERESTS AND THEIR HOBBIES, THEIR
L8	RELATIONSHIP STATUS OR EDUCATION.
9	IT'S A DIFFERENT LEVEL OF SOCIAL OF IT'S A DIFFERENT
20	LEVEL OF TARGETING.
21	THE COURT: WHAT'S YOUR POSITION ON THE DISTRICT
22	COURT DECISIONS IN KINDERSTART.COM LLC AND IN RE: GOOGLE
23	ADVERTISING?
24	MS. ANDERSON: IN <u>KINDERSTART</u> , WE THINK THAT CASE IS
25	FACTUALLY DISTINGUISHABLE. FIRST OF ALL, IT'S NEARLY 15 YEARS

1	OLD. IT WAS ANALYZING ONLINE ADVERTISING WHEN IT WAS IN ITS
2	INFANCY. THE IPHONE DID NOT EXIST YET WHEN KINDERSTART WAS
3	DECIDED, AND THERE WEREN'T MOBILE APPS YET WHEN KINDERSTART WAS
4	DECIDED.
5	IN ADDITION, THE OPERATIVE COMPLAINT IN <u>KINDERSTART</u> , IT
6	DIDN'T DISCUSS THE BRANDISHING FACTORS, IT DIDN'T ADDRESS
7	REASONABLE INTERCHANGEABILITY OR CROSS-ELASTICITY OF DEMAND,
8	AND THE PLAINTIFFS IN THAT CASE SIMPLY DID NOT MARSHAL THE KIND
9	OF ROBUST FACTUAL SUPPORT FOR THEIR MARKET DEFINITION THAT
LO	ADVERTISER PLAINTIFFS DO HERE WITH OUR <u>BROWN SHOE</u> FACTORS.
11	WITH REGARD TO <u>IN RE: DIGITAL MUSIC</u> , THE ANSWER IS VERY
12	SIMILAR. THE COMPLAINT THERE DID NOT DISCUSS ANY OF THE
L3	BROWN SHOE FACTORS, AND IT DID NOT DISCUSS REASONABLE
L 4	INTERCHANGEABILITY OR CROSS-ELASTICITY OF DEMAND. SO WE WOULD
L5	DISTINGUISH THAT CASE BASED ON THE FACTUAL SUPPORT WE ALLEGE IN
L 6	OUR COMPLAINT.
L7	THE COURT: I ASKED ABOUT IN RE: GOOGLE ADVERTISING.
L 8	IS
L 9	MS. ANDERSON: YEAH, <u>IN RE: GOOGLE DIGITAL</u>
20	ADVERTISING BEFORE JUDGE FREEMAN.
21	THE COURT: YES.
22	MS. ANDERSON: IN THAT CASE, THE AGAIN, THE
23	OPERATIVE COMPLAINT JUST DOESN'T HAVE THE FACTUAL ALLEGATIONS
24	THAT OURS HAS.
25	AND IN ADDITION, THAT COMPLAINT WAS DISMISSED WITH LEAVE

TO AMEND SO THE PLAINTIFFS COULD SHOW -- ALLEGE ADDITIONAL 1 2 FACTS REGARDING SOCIAL ADVERTISING AND WHY IT MAY NOT BE A 3 SUBSTITUTE. THE COURT: LET ME GO TO, I GUESS, EITHER -- I 4 5 PROBABLY SHOULD GO TO THE ADVERTISERS. I DON'T KNOW WHETHER 6 THE CONSUMERS WILL WANT TO SAY ANYTHING. 7 BUT IN THE FTC CASE IN D.C., THE DISTRICT JUDGE SAID 8 WITHHOLDING API ACCESS FROM COMPETITORS WAS NOT UNLAWFUL, AND 9 SIMILARLY IN REVEAL CHAT, JUDGE FREEMAN SAID THAT THE APP 10 DEVELOPERS HADN'T STATED A CLAIM REGARDING FACEBOOK'S PLATFORM. 11 WOULD YOU LIKE TO RESPOND TO THOSE TWO FINDINGS? I DON'T 12 KNOW WHO'S GOING TO ANSWER THAT QUESTION. 13 MR. BATHAEE: YEAH, I'LL ANSWER THAT QUESTION, YOUR 14 HONOR. 15 YOU KNOW, THIS CASE IS EXTREMELY DIFFERENT, AND HERE'S 16 WHY: WE HAVE DETAILED ALLEGATIONS THAT FIT WITHIN EVERY 17 ELEMENT OF ASPEN, AND IN FACT, YOUR HONOR, I SUBMIT 18 RESPECTFULLY THIS IS THE STRONGEST ASPEN CASE SINCE ASPEN, AND 19 LET ME START WITH THE THREE POINTS THAT WE HAVE TO SHOW. 20 UNILATERAL TERMINATION OF VOLUNTARY AND PROFITABLE COURSE 21 OF DEALING; TWO, THE ONLY CONCEIVABLE RATIONALE OR PURPOSE IS 22 TO SACRIFICE SHORT-TERM BENEFITS OR OBTAIN PROFITS IN THE LONG 23 RUN FROM THE EXCLUSION OF COMPETITION; AND, THREE, THE REFUSAL 24 TO DEAL WITH THE PRODUCTS THE DEFENDANT ALREADY SELLS IN THE 25 EXISTING MARKET TO SIMILARLY SITUATED CUSTOMERS.

BUT THERE'S ONE THING THAT'S REALLY IMPORTANT IN EVERY

ASPEN CASE, AND THAT'S THAT ELEMENT OF IRRATIONALITY. AND IN

ASPEN, AS YOUR HONOR KNOWS FULL WELL FROM THE QUALCOMM CASES,

IN ASPEN ITSELF, THEY WOULDN'T SELL AT FULL PRICE. WHY? WHY

WOULD THEY DO THAT? AND THE ANSWER WAS TO GET RID OF A

COMPETITOR.

AND WE HAVE THAT HERE. WE HAVE CONDO, WHICH INTERNALLY FACEBOOK'S OWN SENIOR TECHNICAL PEOPLE, AND EXECUTIVES IN CHARGE OF THE PLATFORM, SAY HAD NO TECHNICAL JUSTIFICATION OTHER THAN TO EXCLUDE COMPETITORS, AND I'LL GET TO THAT IN A SECOND.

BUT THE VERY FIRST ELEMENT, YOUR HONOR, IS EASILY MET.

THE COURT: I'M SORRY. LET ME SPEED THIS UP HERE.

MR. BATHAEE: YEAH.

THE COURT: WHAT WAS IT THAT WAS EITHER NOT RAISED

BEFORE THE OTHER TWO JUDGES OR THAT -- I MEAN, WHAT'S YOUR

POSITION? DO YOU THINK THOSE TWO JUDGES JUST GOT IT WRONG? OR

DO YOU THINK THAT THERE WERE EITHER ARGUMENTS OR FACTS THAT

SHOULD HAVE BEEN BEFORE THOSE JUDGES? WHAT'S YOUR --

MR. BATHAEE: YOUR HONOR, THEY DIDN'T PLEAD THE FACTS
THAT WE PLEAD IN THIS COMPLAINT. IT WAS A VERY GENERAL
ARGUMENT THAT THERE WAS A GENERAL DUTY TO DEAL, AND THEN THERE
WAS EVEN AN ARGUMENT ABOUT CONDITIONAL DEALING, WHICH IS A
TERM, AS AN ANTITRUST LAWYER, I'D NEVER HEARD OF. I THINK IT
CAME FROM A LAW REVIEW ARTICLE.

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AND THE COURT GENERALLY SAID THIS: IT SAID, LOOK, THERE'S NO GENERAL DUTY TO DEAL AND YOU REALLY HAVEN'T EXPLAINED HOW YOU FIT INTO ASPEN. I DON'T HAVE TO REACH IT BECAUSE LACHES BARS AN INJUNCTION AND THAT'S WHAT YOU WANT. AND THE COURT DID SAY, VERY CLEARLY IN D.C., YEAH, THERE ARE CASES WHERE REFUSAL TO DEAL, YOU KNOW, MAY VIOLATE ASPEN SKIING. BUT IT DIDN'T REACH THAT POINT. AND OF COURSE JUDGE FREEMAN, YOU KNOW, I THINK -- I MEAN, I DON'T KNOW BECAUSE SHE NEVER REACHED IT IN REVEAL II, BUT I THINK I CONVINCED HER ON THE ARGUMENT ON ASPEN AND HER REAL ISSUE WAS THAT THIRD ELEMENT, WHICH I CAN GET TO. BUT THE FACTS HERE ARE SIMILAR TO REVEAL. REVEAL DIDN'T REALLY PASS ON THEIR SUFFICIENCY IN THE END. BUT I CAN GET INTO HOW WE MEET EACH ONE OF THESE ELEMENTS. I THINK WE MEET THEM VERY CLEARLY AND WITH SPECIFICITY, WHICH IS SOMETHING VERY HARD TO DO IN AN ASPEN CASE BECAUSE WE ACTUALLY DON'T KNOW WHAT DRIVES THE MONOPOLIST'S CONDUCT USUALLY. WE DON'T HAVE THAT INSIGHT. WE DO. WE HAVE THEM -- WE HAVE THEM SEVERING THE VOLUNTARY COURSE, PROFITABLE COURSE OF DEALING, AND HERE'S WHAT THEY SAID IN THEIR OWN IPO DISCLOSURES TO THEIR INVESTORS: "OUR PLATFORM SUPPORTS OUR ADVERTISING BUSINESS BECAUSE APPS ON FACEBOOK CREATE ENGAGEMENT THAT ENABLES US TO SHOW ADS; OUR PLATFORM DEVELOPERS MAY PURCHASE ADVERTISING." THE COURT: YOU ARE NOT ASKING ME TO -- YOU'RE NOT

1 CITING MY RULING IN FTC V. QUALCOMM, ARE YOU, ON THIS ASPEN POINT? BECAUSE I VERY MUCH GOT SLAPPED DOWN ON THAT BY THE 2 3 NINTH CIRCUIT. SO --4 MR. BATHAEE: WELL, YOUR HONOR, THE NINTH CIRCUIT'S 5 REASONING WAS, WAS VERY TAILORED TO THE LICENSING SCHEME THERE, 6 AND HERE WE DO ACTUALLY HAVE PRETTY CLEAR EVIDENCE THAT 7 FACEBOOK WAS MAKING MONEY WITH -- FROM THESE DEVELOPERS DURING 8 THE RELEVANT PERIOD AND THEN IT CEASED THE CONDUCT. 9 AND IF -- THE PORTION I WAS READING TO YOUR HONOR IS 10 STRAIGHT FROM -- IS STRAIGHT FROM THEIR OWN INVESTOR 11 DISCLOSURES, THAT THEY MAKE MONEY OFF OF IT. 12 BUT THEIR OWN INTERNAL DOCUMENTS SAY THE SAME THING. 13 PARAGRAPH 107, ZUCKERBERG --14 THE COURT: BUT WOULDN'T YOU THINK THAT IN 15 FTC V. QUALCOMM, THE ARGUMENT WOULD EVEN BE STRONGER BECAUSE 16 THOSE ARE STANDARD ESSENTIAL PATENTS, YOU KNOW, THAT QUALCOMM 17 MADE FRAND, FAIR AND NON-DISCRIMINATORY REASONABLE LICENSING 18 OBLIGATIONS AS A MEMBER OF THAT STANDARD SETTING BODY, AND 19 THERE -- IF THE COURT IS NOT GOING TO FIND IT IN THAT INSTANCE, 20 WHY WOULD IT FIND IT HERE? 21 MR. BATHAEE: WELL, YOUR HONOR --22 THE COURT: IF ANYTHING, STANDARD ESSENTIAL PATENTS, 23 FRAND OBLIGATIONS TO A STANDARD SETTING BODY AND INTEGRATED 24 PRODUCTS WHERE EVERYONE IS -- THE WHOLE PURPOSE OF A STANDARD 25 SETTING BODY IS TO CREATE A PRODUCT THAT IS INTERCHANGEABLE AND

1 A LOT OF DIFFERENT COMPANIES CAN CONTRIBUTE THEIR PARTS. MR. BATHAEE: YOUR HONOR, THE COURT PUT EMPHASIS ON 2 3 THE FACT THAT THERE WAS AN AGREEMENT TO SELL ON -- TO LICENSE 4 ON A FRAND BASIS, BUT NO ACTUAL EVIDENCE OF THOSE SALES 5 HAPPENING UPSTREAM. AND, AND I THINK THEY SAID, WELL, THE 6 COURT HAD POINTED TO ONLY ONE SPECIFIC PIECE OF EVIDENCE THAT 7 WAS VAGUE AND EARLIER IN TIME. WE HAVE VERY DIFFERENT ALLEGATIONS HERE. WE ACTUALLY HAVE 8 9 INTERNAL DOCUMENTS SAYING THEY'RE MAKING \$0.70 PER GAME 10 INSTALL, FOR EXAMPLE, FROM THESE APPS THAT THEY END UP KILLING. 11 THAT'S IN PARAGRAPH 115. 12 WE HAVE EVIDENCE, DIRECT EVIDENCE THAT THEY WERE MAKING 13 MONEY FROM ADS FROM THESE DEVELOPERS THAT THEY THEN THREW OFF THEIR PLATFORM. THEY WERE GETTING ENGAGEMENT FROM THE APPS 14 15 THAT THEY THREW OFF THEIR PLATFORM. THERE'S ACTUAL, ACTUAL MONEY CHANGING HANDS. IT'S 16 17 PROFITABLE FOR THEM. 18 AND THEY SAY, HEY, I DON'T WANT THAT PROFIT BECAUSE I 19 WOULD MUCH RATHER GET RID OF MY COMPETITORS. 20 AND THIS IS MUCH LIKE THE NOVELL V. MICROSOFT CASE. IN 21 THAT CASE THE TENTH CIRCUIT DID SAY THAT'S, THAT -- THAT THIS 22 SORT OF THING IS ENOUGH. THEIR API'S WERE REMOVED FROM 23 WINDOWS 95 TO HURT A PARTICULAR COMPETITOR DURING THE BETA 24 PHASE, AND THE COURT SAID, WELL, THE FACT THAT YOU'RE THROWING

OFF ONE OF YOUR LEAD DEVELOPERS BEFORE A MAJOR RELEASE OF

25

WINDOWS 95, YEAH, THAT'S THE KIND OF SHOOTING YOURSELF IN THE FOOT THAT WE SEE IN ASPEN.

AND WE HAVE THAT HERE. WE HAVE THEM MAKING CASH FROM
THESE DEVELOPERS THROUGH ADVERTISING, THROUGH INSTALL APPS, ON
A PER INSTALL BASIS. THEY WERE EVEN CONSIDERING CHARGING FOR
THE API'S THEMSELVES, FOR THE ACCESS TO THE API'S THEMSELVES.
THEY PRESENTED IT TO THEIR BOARD OF DIRECTORS, AND THEY DECIDED
THEY'RE GOING TO STOP DOING IT AND GET RID OF THAT MONEY AND
THAT ENGAGEMENT THEY GOT FROM THE APPS, WHICH WAS INTEGRAL,
WHICH WAS INTEGRAL TO THEIR ENTIRE AD BUSINESS AS THEY TOLD
INVESTORS IN 2012, AND THAT'S IN PARAGRAPH 107.

SO IT'S A LITTLE DIFFERENT THAN HAVING AN AGREEMENT BUT NO ACTUAL MONEY CHANGING HANDS AT THAT LEVEL, AT THAT UPSTREAM LEVEL IN THE FTC V. QUALCOMM.

NOW, OF COURSE, YOUR HONOR, I DO HAVE AN OPINION THAT THE NINTH CIRCUIT GOT IT WRONG, BUT OF COURSE WE'RE ALL BOUND BY THAT DECISION.

BUT IF I TAKE THAT CASE ON ITS FACE, I THINK IT TURNED

ON -- I THINK IT TURNED ON THE ACTUAL EXCHANGE AND WHETHER

THERE WAS ACTUAL PURCHASES OR LICENSING GOING ON AT THE

APPROPRIATE LEVEL.

AND HERE WE DO -- WE ACTUALLY HAVE AN AFFIRMATIVE DECISION NOT TO TAKE MONEY FROM THE -- TO DESTROY DEVELOPERS THAT WERE PROFITABLE TO THEM, INTEGRAL TO THEIR ADVERTISING BUSINESS.

AND WHY? FOR -- IN ORDER TO GET RID OF ANY COMPETITIVE

1	APP THAT MIGHT ERODE THAT DATA TARGETING BARRIER TO ENTRY OR
2	KEEP THEM OR BECOME AN INDEPENDENT THREAT WITH THEIR OWN
3	CRITICAL MASS OF SOCIAL DATA.
4	NOW, WE HIT THE SECOND ELEMENT IS VERY CLOSE, TOO, AND
5	THAT'S THE PROFIT SACRIFICE ELEMENT. AND THE DECISION TO
6	DESTROY THOSE 40,000 DEVELOPERS, THEY DID IT AFTER BUCKETING
7	THEM INTO CATEGORIES ONE BY ONE.
8	AND THEN, YOUR HONOR, THEY DECIDED, WELL, IF YOU'RE
9	COMPETITIVE, WE'RE NOT ONLY GOING TO THROW YOU, EVENTUALLY
10	THROW YOU OFF THE PLATFORM, WE'RE NOT EVEN GOING TO LET YOU BUY
11	ADVERTISING AT FULL PRICE. PARAGRAPH 130, AS VERNAL EXPLAINS
12	TO LESSIN IN AUGUST 2012, WE ARE NOT GOING TO ALLOW THINGS
13	WHICH ARE COMPETITIVE TO BUY THIS DATA FROM US.
14	THE COURT: ALL RIGHT. I'M GOING TO ASK YOU TO WRAP
15	UP.
16	MR. BATHAEE: I'M SORRY, YOUR HONOR.
17	THE COURT: THANK YOU.
18	MR. BATHAEE: I DO VERY QUICKLY WANT TO POINT TO
19	PARAGRAPHS 177 THROUGH 180 OF THE COMPLAINT WHERE THE SENIOR
20	EXECUTIVES ACTUALLY DO SAY THERE'S A LACK OF LEGITIMATE
21	BUSINESS AND TECHNICAL JUSTIFICATION.
22	VERY QUICKLY ON THE THIRD ELEMENT, WHETHER IT'S
23	DISCRIMINATORY, WE SAY THAT INHERENTLY THE NATURE OF THE SCHEME
24	WAS DISCRIMINATORY. IT WAS TO LET SOME WINNERS IN EACH
25	CATEGORY PROCEED, BUT SOME SIMILARLY SITUATED PEOPLE,

1	TERMINATING THEIR ABILITY TO RUN ON THE PLATFORM, OR EVEN
2	ESSENTIALLY ADVERTISE BECAUSE THEY'RE NOT ON THE PLATFORM
3	ANYMORE.
4	SO I'LL POINT YOUR HONOR TO PARAGRAPH 155 WHERE INTERNALLY
5	PEOPLE WERE BALKING AT DISCRIMINATING BASED ON SIMILARLY
6	SITUATED APPS; PARAGRAPH 136 WITH THE CATEGORIZATION OF
7	SIMILARLY SITUATED APPS; AND, OF COURSE, YOUR HONOR,
8	PARAGRAPH 204 AND THE WHITELIST DECISION IN 162 ARE GOOD
9	EXAMPLES OF DISCRIMINATORY CONDUCT.
LO	I APOLOGIZE IF I'M A BIT LONG WINDED, YOUR HONOR. IT'S A
L1	VERY COMPLEX ISSUE. I DIDN'T MEAN TO TAKE TOO MUCH OF THE
L2	COURT'S TIME.
L3	THE COURT: NO NEED TO APOLOGIZE. I APPRECIATE IT.
L 4	I'M SORRY. I JUST HAVE MORE QUESTIONS. I WAS HOPING WE
L5	COULD WRAP UP IN TWO HOURS. I DO NEED TO GIVE A BREAK TO THE
L 6	COURT REPORTER.
L7	LET ME ASK, MS. SHORTRIDGE, WOULD YOU LIKE TO TAKE A BREAK
L8	NOW? I PROBABLY HAVE ABOUT THREE MORE QUESTIONS.
L9	THE REPORTER: WE CAN TAKE A BREAK NOW OR AFTER YOUR
20	NEXT QUESTION.
21	THE COURT: LET'S GO AHEAD AND TAKE A BREAK NOW
22	BECAUSE WE'VE BEEN GOING ALMOST, WHAT, AN HOUR AND 45 MINUTES,
23	I THINK, ALMOST.
24	ALL RIGHT. LET'S LET'S TAKE A TEN MINUTE BREAK NOW.
25	THANK YOU ALL VERY MUCH. THANK YOU FOR YOUR PATIENCE.

1 I'M SORRY, I DO HAVE A FEW MORE QUESTIONS, BUT WE WILL BE WRAPPING UP SOON. THANK YOU. 2 3 THE CLERK: WE'RE IN RECESS. 4 (RECESS FROM 3:22 P.M. UNTIL 3:40 P.M.) 5 THE COURT: OKAY. OOPS. 6 ALL RIGHT. OH, LET ME GET MY CAMERA. OH, OKAY, IS IT WORKING NOW? OKAY, GOOD. 8 ALL RIGHT. THANK YOU ALL FOR YOUR PATIENCE. 9 ALL RIGHT. LET ME GO TO MY REMAINING QUESTIONS. 10 JUST SO YOU KNOW, THIS IS WHAT I PLAN TO DO: I HAVE THREE 11 MORE QUESTIONS I'D LIKE TO ASK; I WOULD LIKE JUST SOME CLARITY 12 ON EXACTLY WHAT THE PLAINTIFFS ARE ASKING FOR WITH REGARD TO 13 INJUNCTIVE RELIEF, IF ANY; AND THEN I'M GOING TO GIVE EACH 14 PARTY TWO MINUTES, A CLOSING ARGUMENT, TO SAY WHATEVER YOU'D 15 LIKE TO SAY, AND THEN WE'LL END. 16 SO I'M HOPING WE SHOULD BE DONE MAYBE IN THE NEXT 20, 30 17 MINUTES. SO THANK YOU FOR YOUR PATIENCE. 18 LET'S GO TO WHOEVER WANTS TO ANSWER FOR THE CONSUMERS. 19 YOU SAY THAT YOUR ALLEGATIONS DON'T DEPEND ON A DUTY TO DEAL 20 BETWEEN FACEBOOK AND THIRD PARTY APP DEVELOPERS, AND I JUST 21 WANTED TO KNOW WHY THAT'S THE CASE. 22 MR. SWEDLOW: THE CONSUMER USER CLASS, IT JUST IS 23 IRRELEVANT FOR OUR CLAIM. OUR CLAIM IS BASED ENTIRELY -- YOU KNOW, OUR FIRST AND ONLY BUCKET IS THE DECEPTIVE COLLECTION, 24 25 USE, SALE, AND DISTRIBUTION OF USER DATA, AND SO WHETHER OR NOT

FACEBOOK DEALS WITH ANYONE ELSE JUST ISN'T PART OF OUR CLAIM.
THE COURT: THE NEXT TWO QUESTIONS ARE FOR FACEBOOK.
I DON'T KNOW WHO WOULD LIKE TO ANSWER IT.
BUT JUDGE BOASBERG, WHILE HE DID SAY IT'S NOT UNLAWFUL FOR
AN ENTITY TO HAVE A POLICY LIKE THE API POLICY OF FACEBOOK'S,
HE DID SAY IT'S POSSIBLE THAT FACEBOOK'S IMPLEMENTATION OF THAT
API POLICY AS TO CERTAIN SPECIFIC COMPETITOR APPLICATIONS MAY
HAVE VIOLATED SECTION 2.
DO YOU HAVE A RESPONSE TO THAT? I MEAN, OBVIOUSLY WE'LL
HAVE TO WAIT AND SEE THE LEAVE TO AMEND AND WHAT YOU KNOW,
WE'LL HAVE TO WAIT TO SEE ANY AMENDED COMPLAINT AND SEE WHAT
THE ALLEGATIONS ARE, BUT
MR. PANNER: YOUR HONOR, FOR WHAT IT'S WORTH, YOUR
HONOR, I DON'T THINK THAT THERE'S LEAVE TO AMEND WITH REGARD TO
THAT PART OF THE COMPLAINT.
THE COURT: OKAY.
MR. PANNER: THAT'S BEEN DISMISSED.
BUT I WHAT I'D LIKE TO STRESS IS THAT THERE'S REALLY NO
DAYLIGHT BETWEEN WHAT THE ADVERTISERS ALLEGE WITH REGARD TO A
POLICY AND WHAT WAS ALLEGED IN THE <u>FTC</u> AND STATE COMPLAINT.
BUT THE KEY POINT IS IF YOU IF YOU EVEN LISTEN TO WHAT
JUDGE BOASBERG SAID, OR READ WHAT HE SAID, HE EMPHASIZED THAT
THERE COULD BE SPECIFIC INSTANCES WHERE A PARTICULAR
IMPLEMENTATION WAS, WAS PROBLEMATIC. HE SAID THAT'S
THEORETICALLY POSSIBLE. HE CERTAINLY DIDN'T REACH IT OR FIND

THAT THERE HAD BEEN ANY SUCH.

AND WHAT HE SAID WAS WHEN IT COMES TO THE POLICY, IT

REALLY DOESN'T MATTER WHAT YOUR MOTIVATION IS. YOU ARE FREE TO

WITHHOLD -- YOU KNOW, GIVE ACCESS TO THE API'S, WITHHOLD ACCESS

TO THE API'S, THAT IS -- YOU'RE ENTIRELY FREE TO DO THAT. YOU

HAVE NO DUTY TO DEAL WITH THOSE OTHER APPS.

AND ALL THAT'S ALLEGED HERE IS THAT THERE WAS SUPPOSEDLY DEALING WITH SOME LARGE NUMBER OF APPS, AND THEN FACEBOOK'S POLICY CHANGED AND IT SAID WE'RE NOT GOING TO DO THAT.

AND SO THERE SIMPLY IS NO ALLEGATION OF SPECIFIC FACTS.

AND THEN IF YOU EVEN LOOK AT WHAT'S ALLEGED HERE, IT
DOESN'T COME CLOSE TO REACHING THE ELEMENTS THAT THE SUPREME
COURT IN TRINCO IDENTIFIED AS NECESSARY AND WHAT THE NINTH
CIRCUIT IN QUALCOMM IDENTIFIED AS NECESSARY TO MAKE OUT, YOU
KNOW, A VERY NARROW EXCEPTION TO THE NO DUTY TO DEAL RULE.

THERE'S NO PROPER ALLEGATION OF PROFIT SACRIFICE, THAT

FACEBOOK SOMEHOW SACRIFICED PROFITS BY CHANGING ITS, ITS

PLATFORM POLICIES. AND THE IDEA THAT FACEBOOK WOULD HAVE

SOME -- IN SOME, YOU KNOW, HYPOTHETICAL WORLD CHARGED FOR

ACCESS TO PLATFORM HARDLY FILLS THAT GAP. AND FACEBOOK -- SO

THERE'S NO, YOU KNOW, WITHDRAWAL FROM ANY VOLUNTARY COURSE OF

DEALING THAT WAS PROFITABLE OR ANY PROFIT SACRIFICED.

AND THERE'S SIMPLY NO ALLEGATION THAT THIS WAS A PRODUCT THAT WAS MADE AVAILABLE GENERALLY TO RETAIL CUSTOMERS. IT WASN'T A RETAIL PRODUCT AT ALL, AND SO THERE'S SIMPLY NO BASIS

1 WHATSOEVER FOR ANY KIND OF REFUSAL TO DEAL CLAIM IN THIS CASE. 2 AND, YOU KNOW, WHATEVER -- WHATEVER JUDGE BOASBERG MAY 3 HAVE LEFT OPEN AS A POSSIBILITY FOR SOME OTHER CASE ISN'T 4 REMOTELY PLED HERE. 5 THE COURT: WHAT ABOUT IN THE NEW YORK CASE -- AND 6 I'M NOT SURE IF YOU'RE GOING TO ANSWER THIS AS WELL, 7 MR. PANNER -- JUDGE BOASBERG FOUND THAT STATES HAVE STANDING TO SUE ON BEHALF OF THEIR RESIDENTS. SO WHY WOULDN'T CONSUMERS 8 9 AND ADVERTISERS THEMSELVES HAVE STANDING TO SUE? 10 MR. PANNER: YOUR HONOR, I THINK THAT MS. MEHTA IS 11 GOING TO ADDRESS THE QUESTION OF ANTITRUST INJURY AND STANDING, 12 SO I'LL TURN THE MIC OVER TO HER. 13 MS. MEHTA: YES, YOUR HONOR, THANK YOU. 14 SO WITH RESPECT -- LET ME SEPARATE OUT THE USERS AND THE 15 ADVERTISERS FOR PURPOSES OF THAT QUESTION. 16 WITH RESPECT TO THE USERS, THE ANTITRUST INJURY HERE --17 AND THIS IS NOT A THEORY THAT WAS ARTICULATED BY THE STATE 18 A.G.S -- THE THEORY THAT HAS BEEN ARTICULATED BY THE PLAINTIFFS 19 HERE IS THAT THE USERS ARE SOMEHOW INJURED BECAUSE THEY GAVE 20 TIME AND ATTENTION TO FACEBOOK, AND WHAT THEY HAVE NOT 21 ARTICULATED ANYWHERE IS A SINGLE CASE OR A SINGLE HOLDING IN 22 WHICH A COURT HAS FOUND THAT THAT WOULD SATISFY THE INJURY 23 REQUIREMENT FOR BUSINESS OR PROPERTY, INJURY TO BUSINESS OR 24 PROPERTY UNDER THE ANTITRUST LAWS. 25 THAT IS A DISTINCT ISSUE FROM WHAT JUDGE BOASBERG WAS

DEALING WITH IN THE STATE A.G. CASE, WHICH WAS WHETHER THERE'S PARENS PATRIAE STANDING UNDER ARTICLE III.

THAT IS DISTINCT FROM THIS QUESTION. THIS IS AN ANTITRUST INJURY QUESTION, AND THEY HAVE NOT CITED A SINGLE CASE TO SUGGEST THAT THE THEORY THAT THEY ARE ARTICULATING IS PLAUSIBLE, WHICH IS BECAUSE I TAKE A FREE PRODUCT AND I SPEND TIME ON IT, SOMEHOW I'VE SUFFERED AN ECONOMIC INJURY, WHICH IS WHAT IS REQUIRED FOR PURPOSES OF ANTITRUST INJURY, TOTALLY DIFFERENT THAN THE PARENS PATRIAE ARTICLE III STANDING QUESTION THAT JUDGE BOASBERG WAS RESPONDING TO.

AND THEN WITH RESPECT TO THE ADVERTISERS, THERE'S A

SEPARATE INJURY ISSUE WITH RESPECT TO THE ADVERTISERS, YOUR

HONOR, WHICH IS THEY ALLEGE THAT THEY'VE SUFFERED FROM

SUPRACOMPETITIVE PRICING, BUT -- I'M SORRY. LET ME BREAK THIS

DOWN.

THERE ARE TWO ANTITRUST INJURY ISSUES WITH RESPECT TO ADVERTISERS, ONE ON A SECTION 2 CLAIM AND THEN ONE ON A SECTION 1 CLAIM.

WITH RESPECT TO THE SECTION 2 CLAIM, THEY ALLEGE THAT
THEIR INJURY IS BASED ON SUPRACOMPETITIVE PRICING. BUT UNDER
JUDGE CHEN'S DECISION IN THE <u>INTEL VERSUS FORTRESS GROUP</u> CASE
FROM EARLIER THIS YEAR, THEY HAVE NOT PLED ANY FACTS THAT WOULD
MAKE THAT ALLEGATION PLAUSIBLE. THEY HAVE NOT PLED ANYTHING
ABOUT THE PRICES THEY PAID, WHY THOSE PRICES WOULD BE
SUPRACOMPETITIVE, AND THAT'S INSUFFICIENT UNDER JUDGE CHEN'S

DECISION IN FORTRESS.

SEPARATELY, THE ADVERTISERS' SECTION 1 CLAIM SUFFERS FROM AN ANTITRUST INJURY PROBLEM, BUT THAT'S THE SAME PROBLEM, WHICH IS THEY HAVE NOT ARTICULATED WHAT THE INJURY TO THE ADVERTISER CLASS HERE IS FROM THE GOOGLE NETWORK BIDDING AGREEMENT AND THE ALLEGED ANTICOMPETITIVE EFFECTS OF THAT SECTION 1 AGREEMENT BETWEEN GOOGLE AND FACEBOOK, WHICH GOVERNS ANTI -- WHICH GOVERNS AD PURCHASES ON THE GOOGLE EXCHANGE, WHICH IS INDEPENDENT FROM THE AD PURCHASES ON THE FACEBOOK PLATFORM, WHICH IS ALL THAT THEY'RE ALLEGING TO HAVE DONE FOR PURPOSES OF THIS CASE. AND SO THERE'S A SEPARATE ANTITRUST INJURY CASE ISSUE THERE.

THERE'S ALSO ESSENTIAL ENFORCER ISSUES AND OTHER ISSUES WITH RESPECT TO THE GOOGLE NETWORK BIDDING AGREEMENT THAT WE GO THROUGH IN OUR BRIEF, BUT I WON'T BELABOR THOSE UNLESS YOU HAVE QUESTIONS ABOUT THOSE.

THE COURT: ALL RIGHT. THANK YOU.

LET ME ASK, ON THE INJUNCTIVE RELIEF, I'M NOW NOT REALLY
CLEAR ON WHAT EACH SET OF PLAINTIFFS IS REQUESTING. SO IF WE
CAN -- LET'S START WITH THE CONSUMER PLAINTIFFS. SO IF I LOOK
AT YOUR PRAYER FOR RELIEF, ARE YOU NOW WITHDRAWING SECTION B ON
PAGE 91? OR YOU'RE NOT? I'M JUST UNCLEAR. I GUESS IT SAYS
OTHER EQUITABLE RELIEF, ALTHOUGH I DON'T KNOW WHAT YOU
ENVISION.

DO YOU HAVE ANY GUIDANCE ON THAT?

1	MR. SWEDLOW: YES. I'M SORRY, I'M JUST SCROLLING
2	DOWN TO PAGE 91 TO MAKE SURE I'M
3	THE COURT: AND I DIDN'T SEE, IN THE SUPPLEMENTAL
4	BRIEF, CONSUMERS ACTUALLY CHANGING WHAT YOU'RE REQUESTING. SO
5	MAYBE THIS IS REALLY JUST A QUESTION FOR THE ADVERTISERS.
6	MR. SWEDLOW: I DON'T THINK WE'RE CHANGING OUR
7	INJUNCTIVE RELIEF, INJUNCTIVE AND OTHER EQUITABLE RELIEF
8	REQUEST.
9	THE COURT: OKAY.
LO	MR. SWEDLOW: I DON'T THINK IT I THINK IT'S TOO
L1	EARLY IN THE CASE TO SAY WHAT INJUNCTIVE RELIEF WOULD BE
L2	APPROPRIATE BECAUSE WE HAVEN'T PROVEN OUR CASE YET. I WILL
L3	CONCEDE THAT TO FACEBOOK. WE'VE PLED OUR CASE.
L 4	SO I APOLOGIZE IF THIS IS IF IT'S AMORPHOUS RIGHT NOW,
L5	BUT WE INCLUDED IT AS A PRAYER FOR RELIEF AND BELIEVE THAT WE
L 6	ADEQUATELY PLED THAT PRAYER.
L7	BUT I DON'T THINK WE'RE ENTITLED TO INJUNCTIVE AND OTHER
L8	EQUITABLE RELIEF UNTIL WE PROVE OUR CASE.
L9	THE COURT: OKAY. THEN I PROBABLY SHOULD HAVE JUST
20	ADDRESSED THIS QUESTION TO THE ADVERTISERS, BECAUSE IN THE
21	SUPPLEMENTAL BRIEF, YOU HAVE ONE SENTENCE ON PAGE 5 THAT SAYS,
22	"BECAUSE ADVERTISERS DO NOT SEEK INJUNCTIVE RELIEF BASED ON THE
23	PLATFORM OR ACQUISITION CONDUCT ALLEGED BY THE STATES, THE
24	D.D.C.'S LACHES ANALYSIS IS IRRELEVANT."
25	SO IS THIS THE STATEMENT THAT, MR. BATHAEE, YOU WERE

1	REFERRING TO EARLIER ALTHOUGH I DON'T KNOW WHO'S GOING TO
2	ADDRESS THIS QUESTION, WHETHER IT'S YOU OR MS. ANDERSON IS
3	THAT THE STATEMENT THAT YOU WERE REFERRING TO EARLIER, THAT YOU
4	WERE WITHDRAWING SOME PRAYER FOR INJUNCTIVE RELIEF?
5	MR. BATHAEE: YES, YOUR HONOR, THAT'S THE STATEMENT
6	ON PAGE 5. WE WE ARE ONLY SEEKING TREBLE DAMAGES IN THIS
7	SUIT.
8	THE COURT: OKAY. SO IF I LOOK AT YOUR PRAYER FOR
9	RELIEF, WHICH IS ON PAGE 127, ARE YOU THEN WITHDRAWING REQUEST
LO	F WHICH SAYS "GRANT PERMANENT INJUNCTIVE RELIEF PURSUANT TO
L1	SECTION 16 OF THE CLAYTON ACT TO REMEDY THE ONGOING
L2	ANTICOMPETITIVE EFFECTS OF DEFENDANT'S UNLAWFUL CONDUCT"? ARE
L3	YOU WITHDRAWING ALL OF F, OR JUST PART OF F, OR CAN YOU PROVIDE
L 4	SOME GUIDANCE?
L5	MR. BATHAEE: WE SEEK NO INJUNCTIVE RELIEF IN THIS
L 6	SUIT.
L7	THE COURT: OKAY. SO THAT'S NOW GONE?
L8	MR. BATHAEE: YES.
L9	THE COURT: OKAY. ALL RIGHT. THANK YOU FOR THE
20	CLARIFICATION.
21	OKAY. FIRST OF ALL, I WANT TO THANK EVERYBODY FOR A VERY
22	HELPFUL HEARING. I APPRECIATE YOUR PATIENCE WITH ALL OF MY
23	QUESTIONS.
24	I'M NOW GOING TO GIVE EACH PARTY TWO MINUTES, AND THIS IS
25	GOING TO BE TIMED, AND I PERSONALLY THINK ADDRESSING THE TIME

1 BAR ISSUES WOULD BE PARTICULARLY HELPFUL. 2 BUT I AM GIVING YOU THE FLOOR FOR TWO MINUTES, SO IF YOU 3 WANT TO TALK ABOUT SOMETHING ELSE, YOU'RE WELCOME TO DO THAT. 4 SO LET'S JUST GO DOWN THE LINE. WHO WANTS TO GO FIRST? TWO MINUTES, AND I'M JUST GOING TO TIME IT. YOU KNOW, IN TRIAL 5 6 I DO IT OFF THE REALTIME, BUT I DON'T HAVE THAT REALTIME 7 TRANSCRIPT RIGHT NOW, SO I CAN'T -- I'LL JUST HAVE TO USE THE 8 COMPUTER. 9 WHO WANTS TO GO FIRST? 10 MR. DUNNE: YOUR HONOR, I'M HAPPY TO GO FOR THE 11 ADVERTISERS. THE COURT: OKAY. TIME IS 3:53. GO AHEAD, PLEASE. 12 13 MR. DUNNE: I'D LIKE TO ADDRESS THREE ISSUES VERY 14 OUICKLY. 15 THE FIRST IS ON TIMELINESS. WE THINK THAT FRAUDULENT 16 CONCEALMENT IS REALLY THE KEY HERE THAT ALLOWS US TO BE TIMELY 17 WITH REGARD TO THE FREEMAN DECISION IN REVEAL CHAT. 18 AS MR. BATHAEE ARGUED, WE BELIEVE THAT THE -- THAT THE 19 CONSTRUCTIVE KNOWLEDGE ANALYSIS IS INCORRECT, BUT ALSO UNDER 20 HER OWN OPINION, THAT THERE'S A DISTINCTION FOR THE TYPE OF 21 INJURY HERE AS AN OVERCHARGE. 22 SECONDLY, ON MARKET DEFINITION, I WANT TO BE CLEAR, OUR 23 MARKET DOES NOT SAY THAT THERE'S NO TARGETING BY OTHER TYPES OF 24 ADVERTISING. IN FACT, ALL ADVERTISING INHERENTLY TARGETS 25 PEOPLE.

1	THE ISSUE THE BASIC POINT IS THAT IT'S NOT REASONABLY
2	SUBSTITUTABLE THE TYPES OF TARGETING THAT ARE AVAILABLE BETWEEN
3	SOCIAL ADVERTISING AND DISPLAYING SEARCH ADVERTISING DURING THE
4	OVERCHARGE PERIOD, AND THAT AS THOSE TYPES OF TARGETING BECAME
5	POTENTIALLY CROSS SUBSTITUTABLE FOR CONSUMERS, THAT'S WHEN
6	FACEBOOK AND GOOGLE CUT A DEAL.
7	AND THE FINAL THING IS THAT IN PARAGRAPH 154 OF THE
8	COMPLAINT, THERE'S A GOOD THERE'S SOME GOOD ALLEGATIONS ON
9	THE REFUSAL TO DEAL.
10	AND THAT'S ALL FROM ADVERTISERS, YOUR HONOR. WE
11	APPRECIATE YOUR TIME.
12	THE COURT: ALL RIGHT. THANK YOU.
13	YOU ONLY USED A MINUTE.
14	MR. DUNNE: I THINK WE'RE FINE.
15	THE COURT: YOU'RE SATISFIED? ALL RIGHT. THANK YOU.
16	I APPRECIATE YOU USING LESS THAN THE TIME ALLOCATED.
17	OKAY. MS. MEHTA, YOU WANT TO GO?
18	MS. MEHTA: THANK YOU, YOUR HONOR, CERTAINLY.
19	THE COURT: BRIEFLY. GO AHEAD, PLEASE.
20	MS. MEHTA: THANK YOU, YOUR HONOR.
21	I WANT TO START BY TALKING ABOUT SOMETHING WE DIDN'T
22	ACTUALLY HAVE A CHANCE TO TALK ABOUT TODAY BECAUSE I THINK IT
23	FRAMES A LOT OF THE ISSUES, INCLUDING THE STATUTE OF
24	LIMITATIONS ISSUE, AND THAT IS THE CORE THEORY THAT THE USERS
25	ARE PRESENTING, WHICH IS A PRIVACY THEORY AND NOT AN ANTITRUST

CASE.

WHAT MATTERS IN AN ANTITRUST CASE IS THE EFFECT ON

COMPETITION. WHATEVER FACEBOOK IS ALLEGED TO HAVE DONE OR NOT

DONE WITH RESPECT TO ITS PRIVACY POLICIES, WHATEVER THE

SO-CALLED REVELATIONS ARE THAT MR. SWEDLOW WOULD WANT TO TALK

ABOUT, WHICH WE DON'T AGREE WITH THAT, BUT WHATEVER THOSE

ALLEGATIONS ARE, NONE OF THAT MAKES PLAUSIBLE THEIR CORE

THEORY, WHICH IS THAT COMPETITORS LIKE GOOGLE PLUS, MYSPACE,

SNAPCHAT, WHOEVER ELSE THAT WOULD FALL WITHIN THEIR MARKET

COULD NOT EFFECTIVELY COMPETE BY OFFERING THEIR OWN PRIVACY

PROTECTIVE PRODUCTS.

THAT IS THE FUNDAMENTAL THEORY THAT IS OFFERED BY THE USERS AND IT IS THE FUNDAMENTAL PROBLEM WITH THEIR THEORY.

THEIR OWN COMPLAINT IDENTIFIES MYRIAD OTHER REASONS FOR FACEBOOK'S SUCCESS AND DOES NOTHING TO EXPLAIN WHY THE SUPPOSED PRIVACY DECEPTION THEORY, STATEMENTS WHICH ARE GENERAL AND FALL FAR SHORT OF THE 9(B) STANDARD, WOULD ACTUALLY GIVE RISE TO AN ANTITRUST CLAIM.

RELATED TO THAT, I WANT TO ADDRESS THE FRAUDULENT CONCEALMENT AND THE TIMELINESS OF THOSE CLAIMS.

THE USERS' DECEPTION THEORY IS BASED ON EVENTS THAT GO

BACK AS FAR AS 2007, AND WHEN WE LOOK AT THE SPECIFIC

ALLEGATIONS, THERE'S NOTHING IN THOSE ALLEGATIONS THAT ACTUALLY

SAYS THAT WE -- THAT SUGGESTS THAT ANYTHING THAT WE SAID WAS

NOT TRUE AS TO THE SPECIFIC COMPLAINTS THEY'RE MAKING.

WE WERE UP FRONT ABOUT WHAT WE WERE GOING TO DO, WE'RE
GOING TO DO IT, AND THERE'S NOTHING IN THE PRIVACY ALLEGATIONS
THAT THEY'VE CLAIMED, OR THE SUPPOSED FRAUDULENT CONCEALMENT
ALLEGATIONS, THAT GO TO THE CORE THEORY IN THE CASE.
THE FINAL THING IS ANTITRUST INJURY. I'D ASK YOUR HONOR
TO TAKE A REALLY HARD LOOK AT THAT BECAUSE THIS IS A NOVEL
THEORY THAT'S NEVER BEEN PRESENTED BY ANYONE BEFORE AND NEVER
ACCEPTED BY ANY COURT.
AND THEN IN MY LAST FIVE SECONDS, I JUST WANT TO GIVE YOU
THREE CITATIONS. THERE ARE TWO, AT LEAST TWO CASES THAT I WAS
ABLE TO FIND JUST IN THE LAST HOUR IN WHICH THE DISTRICT COURT
HAS REJECTED FRAUDULENT CONCEALMENT ALLEGATIONS ON THE
PLEADINGS.
THE COURT: YOU'RE GOING INTO THREE MINUTES, BUT I'LL
LET YOU FINISH. BUT I WILL GIVE THE OTHER SIDE EQUAL TIME.
GO AHEAD, PLEASE.
MS. MEHTA: CERTAINLY. I JUST WANT TO GIVE YOUR
HONOR THE CITATION.
THE COURT: GO AHEAD, PLEASE.
MS. MEHTA: I APOLOGIZE. THIBODEAUX VERSUS TEAMSTERS
TOGET 050 TE 060 TE GUIDE OF 700 TWITTIG TO 0017 N. D. GET GEGE
LOCAL 853 AT 263 F.SUPP 3D 722, THAT'S A 2017 N.D. CAL CASE;
MEDIOSTREAM VERSUS MICROSOFT
MEDIOSTREAM VERSUS MICROSOFT

1	MS. MEHTA: NO, THESE ARE NEW CITES THAT RELATE TO
2	THE POINT THAT MR. BATHAEE MADE THAT COURTS DON'T DISMISS
3	CLAIMS ON FRAUDULENT CONCEALMENT AT THE PLEADING STAGE.
4	THE SECOND CITATION IS <u>MEDIOSTREAM VERSUS MICROSOFT</u> ,
5	869 F.SUPP 2D AT 1095, THAT'S AN N.D. CAL CASE FROM 2012.
6	THOSE ARE JUST THE TWO I FOUND OVER THE COURSE OF THE
7	HEARING, AND THEN OF COURSE THERE'S JUDGE FREEMAN'S DECISION IN
8	REVEAL CHAT.
9	THE COURT: ALL RIGHT. THANK YOU.
10	MS. MEHTA: THANK YOU, YOUR HONOR.
11	THE COURT: ALL RIGHT. 3:58. ACTUALLY, YOU GOT FOUR
12	MINUTES.
13	MS. MEHTA: WELL, THERE'S TWO OF THEM.
14	THE COURT: I'M SORRY?
15	MS. MEHTA: I WAS JUST JOKING, YOUR HONOR. I WAS
16	JUST SAYING THERE ARE TWO ADVERTISERS.
17	THE COURT: NO, THAT'S FINE. THAT'S FINE.
18	LET ME ASK THE ADVERTISERS, YOU ONLY USED A MINUTE, AND
19	NOW IT'S GOING TO GO TO FOUR MINUTES. DO YOU WANT ANY
20	ADDITIONAL TIME, OR NOT?
21	MR. DUNNE: I'D LIKE 15 SECONDS, YOUR HONOR.
22	THE COURT: GO AHEAD, PLEASE.
23	MR. DUNNE: SO MS. MEHTA APPEARS TO HAVE
24	MISUNDERSTOOD WHAT MR. BATHAEE WAS SAYING, WHICH IS THAT WE
25	FOUND NO CASE OTHER THAN <u>REVEAL CHAT</u> IN WHICH A COURT FOUND A

Τ	FACTUAL INQUIRY MIGHT LEAD TO CONSTRUCTIVE NOTICE TO HAVE BEEN
2	SATISFIED AT THE PLEADINGS, NOT THAT NO CASE HAS EVER FOUND
3	THAT THERE CAN'T BE FRAUDULENT CONCEALMENT ON THE PLEADINGS,
4	BECAUSE OF COURSE THAT'S CERTAINLY TRUE.
5	SO THAT'S THE INQUIRY THAT WE WERE FRAMING UNDER CONMAR
6	AND OTHER CASES, THAT IT'S THE ACTUAL, RIGHT, IT'S THE ACTUAL
7	CONSTRUCTIVE KNOWLEDGE INQUIRY THAT'S FACT BASED.
8	AND WITH THAT, YOUR HONOR, THAT'S ALL WE HAVE.
9	THE COURT: OKAY. 3:58 TO 3:59.
10	ALL RIGHT. MR. SWEDLOW, YOU WANT TO GO FOR THE CONSUMERS?
11	MR. SWEDLOW: SURE.
12	THE COURT: ALL RIGHT. 3:59. GO AHEAD, PLEASE.
13	MR. SWEDLOW: I'M GOING TO TAKE OUT A CATEGORY
14	AGAINST YOUR SUGGESTION JUST BECAUSE OF THE WAY FACEBOOK
15	PRESENTED THEIR ARGUMENT, AND I'D LIKE TO ADDRESS OR AT LEAST
16	EXPLAIN WHAT OUR ANTITRUST STANDING AND INJURY ARGUMENT
17	ACTUALLY IS.
18	MS. MEHTA SAID THAT WE ARE SEEKING WE'RE ALLEGING THAT
19	OUR THAT THE TIME AND ATTENTION OF THE USERS IS THE INJURY
20	FOR PURPOSES OF STANDING.
21	BUT WE'RE THE KEY WORD WAS DROPPED OUT IN THE 100 PAGES
22	OF OUR COMPLAINT THAT TALK ABOUT DECEPTION RELATING TO USER
23	DATA JUST WASN'T MENTIONED.
24	THE ANTITRUST INJURY AND THE ANTITRUST STANDING ARE BASED
25	UPON THE FACT THAT FACEBOOK DECEIVED, LIED, AND STOLE USER

1 DATA.

WITHIN THE MODERN ECONOMY, ENTITIES PAY FOR USER DATA.

THE WAY FACEBOOK PAYS FOR USER DATA IS TO PROVIDE A SERVICE AND PRODUCT THAT USERS WANT.

THEY ALSO INVEST TIME AND ATTENTION, BUT WHAT WAS DECEIVED AND STOLEN HERE -- WHAT WAS STOLEN THROUGH DECEPTION HERE IS

THE DATA AND THE EXTENSIVE USE OF THE DATA.

WHAT -- I WOULD DIRECT YOU TO PARAGRAPH 224 WHICH TALKS

ABOUT WHAT FACEBOOK RESORTED TO WHEN IT COULD NO LONGER STEAL

THE DATA THROUGH THE APP THAT IT GOT CAUGHT USING FOR THAT

PURPOSE, AND FACEBOOK STARTED OFFERING \$20 A MONTH TO BUY

PEOPLE'S DATA. SO THIS THING THAT FACEBOOK STOLE THROUGH

DECEPTION IS VALUABLE.

THE SUPREME COURT ESTABLISHED IN 1979 IN REITER VS.

SONOTONE, I THINK, 442 U.S. 330, THAT ANTITRUST STANDING OR

HARM TO PROPERTY IS BROAD AND INCLUSIVE AND COMPREHENDS

ANYTHING OF MATERIAL VALUE OWNED OR POSSESSED.

SO WHAT WAS TAKEN HAD VALUE. USER DATA HAS VALUE. IT'S ACTUALLY PRECIOUS. PARAGRAPH 109 IDENTIFIES IT AS THE SECRET SAUCE. IT'S THE WAY FACEBOOK BECAME FACEBOOK IS THAT IT COULD ACCESS THAT DATA, MONETIZE IT, SELL IT, AND USE IT FOR UNIQUE AND VERY EXTENSIVE ADVERTISING.

THAT'S SEPARATE FROM THE OTHER ISSUE, WHICH IS ANTITRUST INJURY. FACEBOOK HARMED COMPETITION BECAUSE IT WASN'T PAYING FOR THE DATA OR THE RAW MATERIALS THAT IT TOOK FROM USERS.

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IT ALSO DIDN'T HAVE TO ACTUALLY IMPROVE THE QUALITY OF THE SERVICE THAT IT OFFERED TO KEEP USERS BECAUSE IT WASN'T PAYING FOR THE DATA THAT IT WAS TAKING FROM THOSE USERS WITHOUT COMPENSATION. AND THEN THE THIRD THING, WHICH IS THE LARGER PART OF THE BUCKET, IS THAT FACEBOOK ELIMINATED THE COMPETITION BY UNFAIRLY COMPETING WITH THAT DATA, AND THAT'S SORT OF THE METHOD BY WHICH FACEBOOK PROFITED AND HARMED COMPETITION THROUGH THE DECEPTION. BUT THIS ISN'T SOME UNIQUE THEORY. THIS IS THE THEORY. TURNING TO, TO THE OTHER PART, WHICH IS THE TIME BAR OR STATUTE OF LIMITATIONS, IF PLAINTIFFS GET TO DECEMBER OF 2016 UNDER THE STATUTE OF LIMITATIONS, WE THEN HAVE FOUR YEARS TO FILE OUR CLAIM, WHICH IS WHAT WE DID. FACEBOOK SAID THAT THEY WERE UP FRONT ABOUT EVERYTHING THAT THEY DID. THAT SIMPLY ISN'T BELIEVABLE OR PLAUSIBLE. CAMBRIDGE ANALYTICA WAS A GIANT REVELATION. IT WASN'T MY

THAT SIMPLY ISN'T BELIEVABLE OR PLAUSIBLE.

CAMBRIDGE ANALYTICA WAS A GIANT REVELATION. IT WASN'T MY

REVELATION. I DIDN'T FIND IT OUT. D.O.J. DIDN'T SUE FACEBOOK

FOR LYING ABOUT ITS PRIOR FTC CONSENT DECREE. FACEBOOK DIDN'T

PAY \$5 BILLION BECAUSE IT WAS TOTALLY UP FRONT ABOUT WHAT IT

DID. THE U.K. DIDN'T INVESTIGATE THEM AND DETERMINE NOBODY

COULD HAVE KNOWN WHAT FACEBOOK WAS DOING.

THE COURT: CAN I ASK YOU A QUESTION? WHAT IS YOUR

ANSWER THAT THIS IS REALLY A PRIVACY CASE? I GUESS YOUR ANSWER

1	IS STILL THE SAME AS WHAT YOU'VE ALREADY SAID.
2	MR. SWEDLOW: IT ISN'T A PRIVACY CASE, BUT THE
3	DECEPTION RELATES TO PRIVACY.
4	WHAT FACEBOOK KNOWS, AND WE AND IT'S NOW REVEALED IS
5	THAT PEOPLE FEELING SAFE AND SECURE ABOUT THEIR DATA AND USING
6	IT ON FACEBOOK IS THE SECRET SAUCE OF FACEBOOK.
7	WHAT FACEBOOK DID IT'S NOT A PRIVACY CASE BECAUSE WHAT
8	FACEBOOK DID WAS HARM COMPETITION BY DECEPTIVELY TAKING
9	PEOPLE'S DATA AND USING IT IN AN ANTICOMPETITIVE WAY.
10	SO FACEBOOK WOULD LIKE TO CALL IT A PRIVACY CASE, BUT IT'S
11	AN ANTITRUST CASE WHERE THE PLAINTIFF CLASS HAS ANTITRUST
12	STANDING, AND WE'VE ADEQUATELY ALLEGED ANTITRUST INJURY. IT
13	JUST ISN'T A PRIVACY CASE BECAUSE THE DECEPTION RELATES TO
14	PRIVACY. THEY SIMPLY CAN'T MAKE US PLEAD IT THE WAY THAT THEY
15	WOULD LIKE IT TO BE PLED.
16	THE COURT: I SEE. ALL RIGHT. IT'S 4:03. THAT WAS
17	FOUR MINUTES.
18	OKAY. THANK YOU ALL.
19	OH, MS. MEHTA, DID YOU WANT TO SAY SOMETHING?
20	MS. MEHTA: I WANTED TO TAKE TEN SECONDS, BUT ONLY IF
21	YOUR HONOR WILL GIVE IT TO ME.
22	THE COURT: GO AHEAD. GO AHEAD.
23	MS. MEHTA: THANK YOU.
24	I WANT TO BE REALLY CLEAR ABOUT SOMETHING. IT'S NOT A
25	PRIVACY A PRIVACY CASE DOESN'T BECOME AN ANTITRUST CASE

1 BECAUSE MR. SWEDLOW SAID SOMETHING. WHEN I SAID WE WERE UP FRONT ABOUT THINGS, THE CORE THEORY 2 3 IS THAT SOMEHOW THE USAGE OF USER DATA TO TARGET ADVERTISING IS 4 ANTICOMPETITIVE. 5 THAT IS SOMETHING THAT PEOPLE HAVE KNOWN FOR A LONG TIME. 6 FACEBOOK HAS NOT BEEN ALLEGED HERE, AND THERE'S NOTHING IN 7 THEIR COMPLAINT TO SUGGEST THAT FACEBOOK EVER SAID WE WON'T USE 8 DATA TO TARGET ADVERTISING IN THE SAME WAY THAT SEARCH ENGINES 9 AND OTHER TECHNOLOGY COMPANIES DO. THAT WAS MY POINT. 10 WHAT MR. SWEDLOW STILL HAS NOT IDENTIFIED IS A SINGLE CASE 11 TO SUPPORT THEIR ANTITRUST INJURY THEORY, OR TO SUPPORT THE 12 DECEPTION THEORY, WHICH EVEN IF YOU TAKE ALL THEIR ALLEGATIONS 13 AT FACE VALUE, TO SOMEHOW MAKE CREDIBLE THE THEORY THAT ALL OF 14 THESE SUPPOSED STATEMENTS ABOUT PRIVACY MEANT THAT COMPANIES 15 LIKE GOOGLE COULDN'T COMPETE IN THE RELEVANT MARKETS, THERE'S A 16 FUNDAMENTAL PROBLEM WITH THAT THEORY. IT DOESN'T MAKE ANY 17 SENSE. 18 THE COURT: ALL RIGHT. I'M GOING TO LET MR. SWEDLOW

RESPOND ALSO FOR --

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MR. SWEDLOW: I'LL TRY TO GO FOR -- IF THAT WAS TEN SECONDS, I'LL GO FOR THAT SAME TEN SECONDS.

FACEBOOK WOULD LIKE OUR ALLEGATIONS TO BE DIFFERENT THAN THEY ARE, FOR EXAMPLE, WE'RE NOT ACTUALLY ALLEGING THE INJURIES RELATED TO TIME AND ATTENTION, AND WE'RE NOT ACTUALLY ALLEGING THAT THE LAWFUL USE OF DATA TO PROVIDE TARGETED ADVERTISING WAS

1	DECEPTIVE OR ANTICOMPETITIVE.
2	THAT'S WHAT FACEBOOK SAID IT WAS GOING TO DO. FACEBOOK
3	DID THAT AND THAT'S LEGAL.
4	WHAT FACEBOOK ALSO DID WITH ITS ILLEGALLY OBTAINED DATA
5	AND DATA THAT WAS NOT DISCLOSED AS BEING COLLECTED AND USED AND
6	SOLD IS UNLAWFULLY COMPETE BY KEEPING USERS AND MAINTAINING
7	MARKET DOMINANCE BY ELIMINATING COMPETITION AND BY NOT HAVING
8	TO PROVIDE A BETTER PRODUCT TO KEEP USERS ENGAGED.
9	IT ISN'T THE LAWFUL USE OF THE DATA THAT WAS THE ACTUAL
10	DEAL WITH USERS.
11	IT'S THE UNLAWFUL COLLECTION AND USE OF THE DATA THAT
12	COULDN'T HAVE BEEN KNOWN UNTIL MARCH OF 2018 WHEN ALL OF THIS
13	CAME TO LIGHT. THAT'S IT'S SIMPLY WE'RE NOT TARGETING THE
14	LEGAL USE OF DATA OR THE DEAL THAT USERS ACTUALLY ENTERED INTO
15	WITH FACEBOOK. THAT'S FACEBOOK'S LEGAL BUSINESS.
16	IT'S THE ANTICOMPETITIVE PORTION OF THEIR BUSINESS BASED
17	ON DECEPTION.
18	THE COURT: ALL RIGHT.
19	I WANT TO THANK YOU ALL VERY MUCH. THIS WAS EXTREMELY
20	HELPFUL, AND THANK YOU FOR YOUR PATIENCE WITH ALL OF MY
21	QUESTIONS.
22	ALL RIGHT. THANK YOU ALL. TAKE CARE.
23	MS. MEHTA: THANK YOU, YOUR HONOR.
24	THE COURT: THANK YOU. BYE-BYE.
25	MR. SWEDLOW: THANK YOU, YOUR HONOR.

1	MR. BATHAEE: THANK YOU, YOUR HONOR.
2	THE CLERK: THANK YOU. COURT IS ADJOURNED.
3	(THE PROCEEDINGS WERE CONCLUDED AT 4:06 P.M.)
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3	CERTIFICATE OF REPORTER
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7	I, THE UNDERSIGNED OFFICIAL COURT REPORTER OF THE UNITED
8	STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA,
9	280 SOUTH FIRST STREET, SAN JOSE, CALIFORNIA, DO HEREBY
10	CERTIFY:
11	THAT THE FOREGOING TRANSCRIPT, CERTIFICATE INCLUSIVE, IS
12	A CORRECT TRANSCRIPT FROM THE RECORD OF ZOOM PROCEEDINGS IN THE
13	ABOVE-ENTITLED MATTER.
14	
15	Andre Startin
16	LEE-ANNE SHORTRIDGE, CSR, CRR
17	CERTIFICATE NUMBER 9595
18	DATED: JULY 26, 2021
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